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Rotary and Its Magazine

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International Association of Rotary Clubs

Is an organization of the Rotary clubs in nearly 700 of the principal cities of the United States, Canada, Great Britain and Ireland, Cuba, Porto Rico, Panama, Hawaii, Philippines, Uruguay, Argentina and China, with headquarters at 910 South Michigan Avenue, Chicago, Illinois, U. S. A. The name is sometimes abbreviated to I. A. of R. C.

Objects of the I. A. of R. C.

First: To encourage, promote and supervise the organization of Rotary Clubs in all commercial centers thruout the world.

Second: To coordinate, standardize and generally direct the work and activities, other than local activities, of all affiliated Rotary Clubs.

Third: To encourage and foster, thru its own activities and thru the medium of affiliating Rotary Clubs.

- (a) High ethical standards in business and professions.
- (b) The ideal of service as the basis of all worthy enterprise.
- (c) The active interest of every Rotarian in the civic, commercial, social and moral welfare of his community.
- (d) The development of a broad acquaintanceship as an opportunity for service as well as an aid to success.
- (e) The interchange of ideas and of business methods as a means of increasing the efficiency and usefulness of Rotarians.
- (f) The recognition of the worthiness of all legitimate occupations and the dignifying of the occupation of each Rotarian as affording him an opportunity to serve society.

Fourth: To create, adopt and preserve an emblem, badge, or other insignia of International Rotary for the exclusive use and benefit of all Rotarians.

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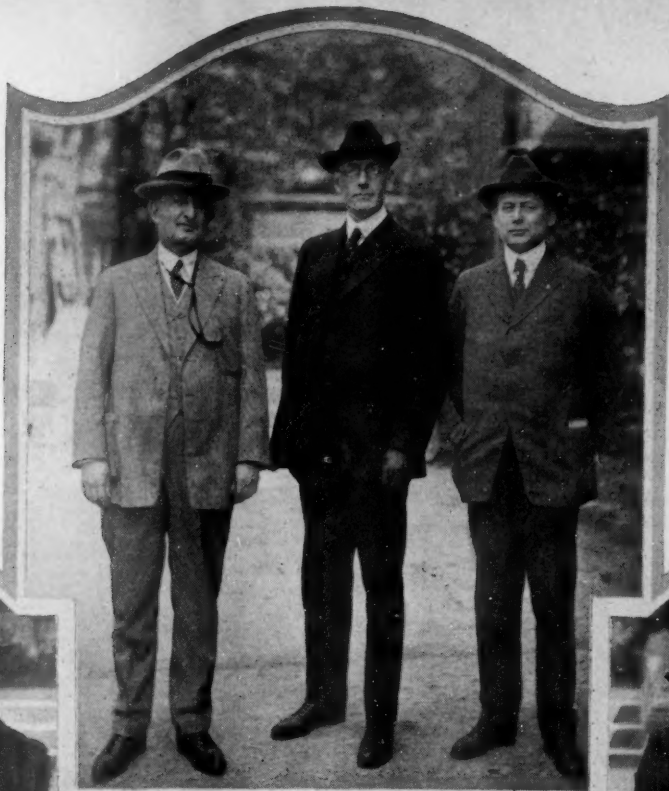
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THE Advertising Pages of THE ROTARIAN are open only to advertisers of acknowledged standing and respectability. Advertisements will not be accepted from those who are engaged in doubtful or irregular enterprises or whose records give evidence even of a disposition to disregard correct business methods or recognized standards of commercial or professional honor. 67,000 Copies of this Issue were Printed



Three Innocents Abroad

INNOCENT of guile, 'tis true; but rich in the knowledge of the wisdom of Rotary. They are the three North American visitors to the Rotary Clubs of Great Britain and Ireland who attended the Harrogate Conference of the Twenty-fourth District. They are, left to right, Russell F. Greiner, Past President, I. A. of R. C., Leslie E. Pidgeon, Past President, I. A. of R. C., and Chesley R. Perry, Secretary General, I. A. of R. C.



J. E. Lloyd Barnes, Governor of the Twenty-fourth District, and Mrs. Barnes.



ALEXANDER Wilkie, Governor-Elect of the Twenty-fourth District, and Mrs. Wilkie.



The North American Visitors and some prominent British Rotarians. Left to right, standing: J. E. Lloyd Barnes, President B. A. R. C., Chesley R. Perry, Andrew Home-Morton, Im. Past President B. A. R. C. Seated, left to right: Walter S. Rolls, Treasurer, B. A. R. C., William A. Mc Connell, Secretary Rotary Club of Dublin, Russell F. Greiner, Alexander Wilkie, Leslie E. Pidgeon, Thomas Stephenson, Secretary, B. A. R. C., Hugh Boyd, Past President Rotary Club of Belfast. The picture was taken under the direction of G. J. P. Arnold, Vice-President Rotary Club of London.

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What Do the Sixty Per Cent Want?

By F. Roger Miller, General Secretary, Chamber of Commerce, Macon, Ga.



OUT of every one hundred Americans, sixty are discontented. Three widely separated and independent authorities have set this figure as the ratio of unrest in the United States in amazing and significant statements, simultaneously issued. None had consulted the other in arriving at this conclusion.

Says the Military: Sixty per cent of the American people may be classed as Forces of Disorder or Forces of Discontent. Lashed by unrest, nursing grievances vague and half understood or bitterly real, the Forces of Disorder, re-enforced by the drifting Forces of Discontent, are whispering Revolution and the overthrow of the Government.

Says a most eminent statistician: Sixty per cent of our population may be classified as galley slaves rankling under the burden of drudgery borne without apparent reward or progress, resentful, sullen, almost hopeless!

Says the Church: Sixty per cent of all America may be conservatively reckoned as lacking in religion and the qualities that make for higher citizenship.

To the thinker—and every man is become a thinker in these solemn times—there is startling coincidentalism in these figures!

What is the matter with the sixty per cent?

What do more than half of the people of the United States lack which is so vital that the absence of it causes them to drift into the evil influence of Disorder and Discontent? What is this desire which is so keen that the urge of it is coloring the land red with the threat of revolution? Do the sixty per cent themselves know what they want?

THERE have been many answers to this question and most of them have been both naive and amazing. But the truest answer comes—not from the babble of pacifists and those glib and mendacious gentry who would rebuild human nature according to their own blueprints, but from the throat of a western mob.

A mob is not a pretty thing. Usually it is power gone wrong, made reckless and desperate by misery. And at the heart of despair, if a man seek wisely, he can generally find truth. To this mob, rioting horribly thru the streets of a coast city, raucous, sweating, strident with threats, the mayor of the town appealed.

"Go home, men!" he cried, trying to beat back the wave of humanity run amuck, "Maintain law and order for the protection of your homes."

And the mob laughed.

"We have no homes!" they cried.

Is there anything pertinent for the thinkers of America in the fact that sixty per cent of the population of this country do not own their homes? That the ratio of

our people who drift from shack to shack, from cheap cottage to dismal flat, without anchorage, without ties in the community or responsibility of property—is sixty per cent? I think there is.

WE are no longer a nation of home owners. We are become a generation of drifters, renters, floaters—sixty per cent of us! Six out of every ten uprooted from the soil, having no claim upon the land, rattle about loosely, a prey to every wandering wind. And then we ask, what is the matter with the country! The old Pilgrims were wiser than that. After those bitter winters in Plymouth colony, when the bleak Massachusetts hills were sown with frozen graves, when mutiny and discontent soured the hopeful hearts of the people, the old historian records that "in 1624 each family received a small allotment of land for its own. And after that there was plenty to eat in Plymouth!" Plenty to eat and peace in Plymouth because each family owned its own home!

Later, in the Southern colony of Georgia there was much discontent. And here, too, the core of the question lay in the ownership of land. No man was permitted to own more than fifty acres of land and this he could not sell or rent or divide among his children. There was no inducement for the improvement of property, no community responsibility; and this was in 1735. In Pennsylvania and New Jersey—most swiftly populated of the colonies—the people were attracted by the fact that in these territories, in 1685, "a poor man could have a farm of his own." And yet the census of 1910 showed that more than 65 per cent of the homes in those two states were rented.

THE press, keeping a canny finger upon the general pulse, argues that the undercurrent of dissatisfaction in America has steadily increased during the past fifty years and that from secret fear and distrust of radical forces the popular mind has come to tolerance and conviction on the one hand, or is lulled into dangerous apathy on the other. And now comes the United States census, offering for comparison the irrefutable truth that for fifty years the percentage of home ownership in the country has decreased in a progressive ratio. There is no alarmist influence at work upon the census bureau. These figures represent the terse and brutal facts, uncolored by opinion or prophesy.

The decade from 1910 shows the greatest decrease. Also that period records the keenest restlessness, the bitterest unrest, the boldest and most flagrant defiance of authority of any period of our national life. Are we arriving at the source of the sore which embitters the blood of the sixty per cent when we prove by Uncle Sam's dry statistics that the greater portion of these

malcontents own nothing, hold nothing, have no roots in the ground, no anchorage in their community—no homes? It begins to look that way.

THERE is an impression abroad that the decrease in home-ownership is confined to the cities. But here again the dusty wheeze of the census report makes denial. Figures show that scarcely more than half of the rural population own their homes and that this percentage has decreased constantly during the past twenty years. Not all the malcontents of America are to be found in New York and Chicago and San Francisco as complacent standpatters would have you think. Nor are all the Forces of Disorder traceable to the manufacturing cities having a large foreign element. It is true, however, that the proportion of homes rented is larger in the manufacturing cities of New England than in any other part of the country with the exception of the District of Columbia, and that more than four-fifths of the population of New York, Boston, Newark, Fall River and Cambridge are renters, dependent upon the caprice of landlords.

But what of Georgia, proudly calling herself a great agricultural state, with sixty-nine per cent of her homes rented? And of Louisiana with sixty-eight per cent? And Alabama with her sixty-five?—All states with a low percentage of foreign-born citizenship and without the enormous manufacturing centers found in New England.

The unrest that is shaking the country like a sickening sort of ague has been patly named "industrial" and the term sticks as pat terms are apt to do. Yet it is actually no more industrial than commercial, no more commercial than professional—or agricultural. Men who are studying the situation deeply are beginning to argue that it is fundamental—that it is a blight eating to the core, its acrid decay destroying continually more and more of the precious tissue of our independence. And what are the fundamental things? What are the pillars upon which the wise old fathers of Plymouth and St. Augustine and Fort Dearborn built this land?

Home first! And after that Liberty and Opportunity, and Religion. Reformers have consumed reams of priceless white paper haranguing the multitude concerning American liberties and opportunities and upon religion; but the nation we have built is a four-cornered creation—and the chief corner, the Home, is more than sixty per cent gone. No wonder it topples. Any four-square thing will topple when you compel it to stand upon three legs!

THERE are many sincere and serious persons who will question the relative application of my figures. They will argue that because sixty per cent of the people live in property which they do not own, it does not follow that that sixty per cent constitute the ratio of discontent in the United States. And they will point, in confirmation of the argument, to the thousands of excellent citizens, professors, merchants, clergymen, who occupy rented property and who are ostensibly living the lives of patriotic and exemplary Americans upon land which they do not own.

THIS is undoubtedly all true. There can be no sweeping generalities—no painting of a whole people with one broad and democratic brush. I am making no attempt to prove that every one of the sixty per cent who do not own their homes are to be classed either with the Forces of Disorder or the Forces of Discontent. But I do contend that were the aligned forces of the discontented, the drifting, the sullen, the resentful nursers of grievances, and the rabid revolutionists of this country rankt and arrayed for review, few home owners would be found in those ranks.

IN that mob of three thousand, surging like vandals through the western city I mentioned, not one rioter was found to own his home. Home owners do not go about with torch and bomb, bent upon destruction. Give the most illiterate foreigner a bit of land of his own, however pitifully small it may be, and a threshold to defend and the violent hootings of radicalism will drift past his ears unheeded. He owns something. The town is his town because he owns a piece of it. The community is his community because he is a part of it. Whatever threatens the community threatens his property. Men who have roofs of their own do not go about scattering firebrands.

OF the forty per cent of Americans who do own their own homes, not one has yet been classed with the malcontents. Home owners as a class are universally considered to be thrifty, law abiding, religious, public spirited, good workmen, desirable citizens. There are men who will argue that the flagrantly undesirable could hardly be so fundamentally altered as to become desirable citizens merely through the ownership of property. It is a hopeful sign, however, that the utterly undesirable constitute but a minority of the percentage of the restless. The Forces of Disorder may be past salvaging; but what of the Forces of Discontent—most of whom the eminent statistician christens with the dreary name of galley slaves working out their drab days for small compensation? What of the simple-hearted children of the old world who have been lured to this country by the extravagant advertising of unscrupulous agencies, promising a "home of your own in America, freedom and prosperity?" These offer a fertile field for the agitator who finds small difficulty in persuading them that they have been cheated and misled. What of the young men who must battle conditions a hundred times more strenuous than those which confronted their fathers?

What of the children? Here comes Uncle Sam again with his columns of irrefutable figures, to prove that the death rate in children is lowest in the homes owned by the parents. In homes where the lowest rent is paid the death rate of infants averages two hundred and eleven per thousand. In homes owned by the parents this rate is reduced to eighty-six per thousand.

And what of the future of the seven hundred and eighty-nine who survive? Psychologists aver that regardless of origin and environment, every individual possesses some measure of criminal tendency. The youth who grows up in the discouraged and sullen atmosphere of discontent, who gets little out of life save hard knocks, is already predisposed to criminality and an easy victim for temptation.

WHAT of the women? The home-making instinct is probably the most persistent attribute of woman. Long after the mating passion has burned itself out and the maternal instinct has died—lingeringly, usually and with recurring pangs—the homing instinct stubbornly endures. Only a woman who dares not tack a picture upon the wall of a rented house, or dig a posey bed in a piece of ground that belongs to someone else can understand the desolation of the homeless. There are women in the Forces of Disorder. Emma Goldman is a woman. There are millions of women in the dreary army of Discontent.

The home owner makes the best citizen. Also he makes the best employe. Nobody disputes this, altho there are men who argue that the good employe who is by nature thrifty, industrious and loyal to his employers acquires his home by reason of his habits of thrift, while the homeless and inefficient employe remains homeless through his inefficiency.

The officials of a Chicago bank claim that the highest efficiency is registered by the married men in their

employ who own homes. Next in order are the group of married men who are planning to build or buy homes. Men who own no property and who apparently have no definite objective are rated as about sixty per cent efficient.

Says a Birmingham manufacturer: "The only men on our force who can be graded eighty per cent efficient are those who own property. The non-property owners average as low as fifty per cent efficient."

A merchant of St. Louis who employs a large number of women states that eleven per cent of his employes own their homes. These are the most industrious and most loyal to the firm. A successful Georgia planter states: "I have experimented with tenants and home owners. I never expect to employ another renter if I can help it. Every married man on my place owns his home and every single man is paying on a section of land. I help them get homes on easy terms and I never have any trouble getting good men, and usually have a few waiting for an opening."

A manufacturer in New York thinks it unlikely that this theory could be made to apply in New York; but adds that it is a fact that the home owners upon his payroll are by far the most efficient, the most energetic, the most reliable of all the force.

Every merchant, manufacturer, banker, and farmer from whom inquiries were made has testified to the value and efficiency of employes who own their homes. These reports come from every state in the Union, and are fairly representative of commercial and industrial activity.

NOT all of these men realized the significance of their own statements. Not all of them saw the astounding connection between the condition of their employes which they admit and the quality of service rendered which they deplore. A few grasp the vision, and with it their own responsibilities. Some frankly evaded. "We cannot assume responsibility for the personal affairs of our employes," said some of them, "nor have we means to uplift men and women who lack initiative and the qualities of thrift."

THERE has been much discussion as to where the responsibility for the homeless and discontented sixty per cent lies; but every authority agrees that the impetus for the improvement of their condition must come from the initiative of the more fortunate forty per cent. Out of the resourceful strength of the Forces of Order must come amelioration for the fundamental grievance of the other Forces. The Church gladly assumes her responsibility. "The practical application of the religion of Jesus Christ in bettering economic conditions," declares a voice high in the religious world, "is the only thing which can save our country from the horrors of revolution."

The Government is depending upon the loyalty of the contented, prosperous, thrifty, forty per cent—upon the home owners of America. The initiative of the successful classes, the contented classes, must somehow bridge the chasm which separates them from the army of the drifting and discouraged. Give the homeless man an opportunity to acquire a home. No propaganda will be needed to arouse the desire in the hearts of the sixty per cent. The home instinct dies hard. It is as old as the earth, as old as discontent, as old as pain. Discouragement has drugged it. Despair has beaten it to the ground. The poison of harbored grievances has stupefied it: but let hope shine upon it for but a little while and except for the occasional cases where actual degradation has occurred, you will have a little plant thrusting out eager tentacles—seeking friendly air and rains and the depths of the sane and homely earth in which to root.

IT should be possible for every man and woman in America to own a home. It is not now. The day of cheap land, government grants and boom sales is over. So is the halcyon time, famous in literature, when the deserving young mechanic, blest with good health and fifty dollars in money could acquire a title to the dilapidated mansion on the outskirts of the village and thence proceed to prosper amazingly by sheer power of his stubborn optimism and thrift.

This is the day of the building corporation, of the flimsy asbestos shingle and the "dandy bungalow" of cheap construction for sale at a thousand dollars down. And to the average man of the homeless sixty per cent a thousand dollar payment or even a five hundred dollar initial payment is as unthinkable as eternity, as remote as Mars. The discouraged middle-aged artisan, whose children are drifting out of school into various unambitious positions, who sees for the future only the drab certainty of lessened power and inevitably decreasing wage, whose pay envelope each week is stretcht in a manful effort to combat mounting rents, grocery bills and household expenses, has small chance to wring out of his shrinking savings a thousand dollars or even five hundred to pay toward a home, no matter how much his tired body and soul may ache for the twilight satisfaction of his own hearth.

The young mechanic, whose worldly possessions usually consist of a very few new household goods, new dreams, new ambitions and new babies, may walk through subdivisions on Sundays with his very new family and look longingly and speculatively at tiny five-room affairs sold on terms almost as low as rent; but what chance has he with the doctor only half paid and the price of little paper-soled shoes increasing three hundred per cent? He probably has initiative—only a small ratio of the sixty per cent are to be classed as hopeless—but unless that spark of initiative is supplemented by the initiative of the complacent and competent forty per cent, the new baby of that young mechanic, and all the other new babies will inherit the family high-chair and crib, will live out their lives in the discouraged atmosphere of a street of rented cottages—pitifully commonplace, pitifully plain, and rarely adequate or comfortable.

THE foreigner, hopeful, thrifty perhaps with that amazingly patient thrift which the black and bitter poverty of Middle Europe breeds, handicapt by lack of language, prey to every exploiting and unscrupulous agency, often maintaining a huge family and sending money besides to aged parents or dependent relatives in the old country, has small chance for bettering his huddled and miserable condition. He is paid wages doubtlessly, which when set down in figures and contrasted with the wages of his native land make a wonderfully fine showing. But there it ends. America, in most instances pays a man and then forgets him until the threatening mutter of his restlessness penetrates the apathetic national consciousness. Paying is well; but we have got to go further with this adopted citizen. We must put ground under his feet, an anchorage upon his spirit. We must tie him to America by making him a part of America, identify him with communities by giving him a share of that community—and he will pay for his share if the terms of payment are placed within his reach.

THERE is small need to worry about the responsibility. There is little value in making bacteriological surveys to discover where the ailing sixty per cent contracted the malady which is making Uncle Sam the sick man of the Western world. What the country needs now and quickly is the remedy. Many men of vision are already seeing this, striving in their individual and personal ways to assuage the feverish sore. It is a

significant fact that the great industrial centers suffering least from strikes and riots and credited today with the greatest efficiency in production are under the direction of men who have already recognized this human element, this fundamental hunger, and have provided the opportunity for every man to earn a home of his own.

Cities and communities are studying the problem and it is here that the hope lies. The situation which is national in scope and which can be partially ameliorated by the efforts of corporations and individuals, must nevertheless be handled finally as a community problem. The initiative of the forty per cent in every community must provide the organization and financial foundation for some sort of housing corporation which shall have for its chief purpose the development and sale of permanent homes on terms elastic enough to fit the emergency.

These housing projects will not be profit returning. Six per cent at best is the most an investor can hope to realize from any community development of this character, and six per cent is no longer considered a profit. The man who devotes his capital to the community housing corporation must be moved by the same altruism which prompted the purchase of Liberty bonds or bought flour for Salvation Army doughnuts. There must be a spirit of community co-operation and national unselfishness—the “religion of Jesus Christ practically applied to economic affairs.”

The sore which festers upon the national body—the throbbing sore of radicalism and unrest—is as much a cancer to civilization as was Prussianism. There must be no selfishness or stint when it comes to the application of the prescription.

The community housing corporation is undoubtedly the biggest thing for the American of the next decade to accomplish. It is the thing under the right hand of every citizen, every business man—the poignantly needed thing. The hundreds of Chambers of Commerce and other agencies have studied the question during the past year, these organizations have been so handicapped by inadequate laws, reconstruction conflicts, problems of finance and labor and the general apathy of the forty

per cent that the plans and details for the formation of these corporations upon a permanent basis are still vague. Many plans have been subjected to preliminary tests and discarded. A few salient features of all the experimental mass remain.

THE first of these is that there must be no thought of “providing temporary relief.” Conditions are permanent. The cure must be a permanent one. The dominant idea must always be to provide the opportunity for every industrious man to buy a home and pay for it in terms that will fit his income.

There must be Federal and State agencies, needed to co-relate the activities of community organizations. There are bills now in Congress designed to provide Federal aid for homebuilding and to relieve some of the burdens of taxation; but few men who have studied the situation favor actual co-operation of the Federal government in establishing housing corporations. Federal processes are too slow, too ponderous, when applied to a community problem. What is needed is assistance along certain lines, such as providing expert advisory service, in gathering and disseminating information, and in the enactment of laws designed to eliminate undesirable housing, the maintenance of “shack villages,” crowded tenements and other breeding places of crime, disease, ignorance and conflagration.

The abolishment of pernicious state laws which have already made it difficult to interest private investors in schemes of housing development is also to be accomplished. So is the extension of this work to the rural communities where authorities admit that the housing situation and the spirit of discontent are acute. The possibilities of development along these lines are limitless. The content of the forty per cent has betrayed the core of the discontent of the sixty per cent. It is America's big job in this generation to allay this discontent, to do it rationally, and sanely without pauperizing by one atom the good self-respect which is still the birthright of every inhabitant of this land.

It is a tremendous job—of the sort which Americans glory in—and the method of the accomplishment of it can be the pattern and type for the redeeming of the discontent of the world.

®

Apocalypse

“And I saw a new heaven and a new earth: for the first heaven and the first earth were passed away.”—Apoc. xxi, 1.

S HALL summer woods where we have laughed our fill;
Shall all your grass so good to walk upon;
Each field which we have loved, each little hill
Be burnt like paper—as hath said Saint John?

Then not alone they die! For God hath told
How all His plains of mingled fire and glass,
His walls of hyacinth, His streets of gold,
His aureoles of jeweled light shall pass,

That he may make us nobler things than these,
And in her royal robes of blazing red
Adorn His bride. Yea, with what mysteries
And might and mirth shall she be diamonded!

And what new secrets shall our God disclose;
Or set what suns of burnished brass to flare;
Or what empurpled blooms to oust the rose;
Or what strange grass to glow like angels' hair!

What pinnacles of silver tracery,
What dizzy rampired towers shall God devise
Of topaz, beryl and chalcedony
To make Heaven pleasant to His children's eyes!

And in what cataclysms of flame and foam
Shall the first Heaven sink—as red as sin—
When God hath cast aside His ancient home
As far too mean to house His children in!

—From “Poems” by Theodore Maynard. Copyrighted by Frederick A. Stokes Co., New York. Reproduced by special permission.



Democracy in Religion

by Rabbi Martin Zielonka



DEMOCRACY is more than the right to cast a vote; it is more than equality before the law and equality of opportunity. Democracy is the privilege of equal service by all citizens, without limiting this service to a particular class of society.

There is much sentiment wasted upon the Little Red School House. We recall great men who have come from such schools and we parade their accomplishments before our children. But we fail to emphasize the basic truth,—these men have risen in spite of, and not because of, the little red school. Our praise should be reserved for the spirit that knew how to overcome such obstacles.

The same sentiment is wasted on the Little Brick Church. Leading men and women are pointed out to the growing generation and emphasis is placed on the religious inspiration they received from the little brick church. But inspiration never exalted anyone unless that inspiration was developed by perspiration into action. The little red school house and the little brick church served their purposes and may serve their purposes today in isolated communities. But our population is becoming less rural and more urban each year.

Educators have been awake to this changing condition. Education has been co-related to life. A place has been found in the curriculum of every district school, high school, and college for teaching all subjects related to life. "The proper study of mankind is man." Village competes with city in efforts to give the growing boy and girl the best facilities for a worth-while education.

The church has remained unmoved! Here and there some prophet of the better future visualizes in brick and mortar an edifice that stands for more than the conventional church structure; here and there may be found successful experiments, but they remain experiments and are confined to the largest cities where ample wealth assures funds for maintenance. Remarkable as the achievements of such organization may be, there is connected with many of them the condescending attitude of philanthropy. Better this than no such experiments! But best of all, the independent action of such communities as would go more slowly in their experiment but would finance that experiment out of their own funds.

HARDLY a pulpit in America but rings forth with the message that "Religion is Life." Every congregation is urged to put this interpretation into every-day practice. And yet the majority of churches limit their activities to one or two services on the legal day of rest, a prayer meeting during the week, and an occasional meeting of the ladies' guild to help raise enough funds to pay the pastor's salary or the interest on the mortgage. Financial necessity compels the only social service reaction within the church.

This is a statement of facts: it applies to an overwhelmingly large number of churches. Brother Rotarian, how about your church? It is true of church and of synagogue!

Consequently religion has become a matter of Sabbaths and holy days. Habit brings men and women to church on Sunday and habit sends the children to Sunday school. The Sunday habit differs from the week-day habit and so week-day business morality does not always square with the morality taught by the pulpit on Sunday.

The church edifice was sacrosanct, it was the magnet

for one day of the week. The economic loss to the community of churches empty more than ninety per cent of the waking hours can hardly be estimated, but it is infinitesimally small compared to the social loss to the community that it entails.

To overcome such conditions, to make the church edifice, the temple, a community center and a social service center not only for the Jewish community but for the general community was uppermost in the minds of the builders of Temple Mt. Sinai of El Paso, Texas. The many inquiries lead us to believe that we have partially succeeded and that the experiment may be of interest to other cities of moderate size.

The church that is satisfied to serve its own membership knows not the true meaning of "service." The church that admits an obligation to the larger community and pays that obligation has learned the meaning of service.

The church that carries on its activities by continued begging from members and non-members lives a hand-to-mouth existence; the church that asks its members to assess themselves in proportion to their means and in proportion to an annual budget is building a solid foundation. The more active a church is and the more activities it undertakes, the more liberal are the members in their contributions. If it touches many angles of their lives, they are willing to pay more liberally. The average man is willing to pay, even to his church; he wants nothing for nothing.

THUS Temple Mt. Sinai is financed by an annual budget. The members are asked to contribute according to their means. There are no plate collections at any regular service; there are no solicitations for funds. The one exception to this rule is the annual Thanksgiving service and then the collection is given to the Associated Charities. There are no church fairs, no rummage sales, no cake sales and no money raising schemes for church purposes. Each year, since the community center was dedicated, has found all bills paid and a surplus in the treasury.

But Temple Mt. Sinai appeals to many sides of the life of its members. Its church auditorium is ample and dignified. It was built with special attention to the acoustic qualities of the room and to its proper lighting. Too often a church auditorium is spoiled by the inability of worshippers to hear; this was attended to before construction began. Too often people do not attend evening services because the electric lights are reflected behind their glasses and cause eye strain; there are no chandeliers in the Temple.

The religious school department of the average church is only a makeshift; any old corner is good enough to teach children Bible stories and religious truths. Every class of our religious school department has a separate room, with permanent walls, a blackboard, maps and pictures. Every class room is as well equipped as the rooms of the public schools to which the children go.

These are the ordinary equipments of the average church, but even these ordinary equipments have been improved by the application of modern methods. If these were the only equipments then Temple Mt. Sinai would not differ from most churches. Its additional equipments makes it somewhat unique for a city of less than one hundred thousand. It is an experiment in "Democracy in Religion."

In the first place, there is a well equipped gymnasium, as good as any gymnasium in town. Here are conducted classes for men and women, for boys and girls. They all

come. There are classes for married women in the mornings and for working girls at nights. There are classes for small boys in the afternoons and for larger boys and business men at nights.

OF course there are shower baths in connection with the gymnasium and they are liberally used. Hot water is on tap day and night. We have no swimming pool. We wanted one, but water is expensive in the arid west and so we compromised on shower baths. The expenses for the gym are met by special membership dues and these dues are about one-half those charged by similar local institutions.

Then there is the Game Room with its billiard table, checkers, dominoes, and chess. Somebody is always in that room. The High School boys make it their meeting place, the young men make dates to meet there at night.

And then there is the Club Room for boys and the Club Room for girls, with their libraries and easy chairs. Here the growing boys and girls in their 'teens conduct clubs and learn how to control themselves and be controlled by the majority vote.

And then there is the stage, where plays are produced and the moving picture booth, from which pictures may be thrown on the screen upon the stage.

And then—there are two dance floors, the one for large social gatherings and the other for smaller social gatherings and connected with each floor is a fully equipped kitchen where light refreshments or refreshments of a more solid nature may be prepared. And these halls are used at least twice a month, once for a social and the other time for a smoker.

I realize that some of the above statements will shock the orthodox and they will throw up their hands in horror. But Temple Mt. Sinai attempts to give a social service interpretation to life, to make religion and religious sanction touch life on all sides; to put all acts of the normal life under religious sanction.

But all these features are not for the exclusive use of the Jewish community. One need not be a member of Temple Mt. Sinai to enjoy these privileges. One need not be a Jew to participate therein. The orthodox Jew mingles with the reform Jew and both with the non-Jew.

AND more than that: the building is a center of communal activity. The social service portion of the building is called "Community Hall," and it tries to live up to this name. The hall is open, free of all cost, to any organization that desires to meet for the common weal. During the war, all Red Cross First Aid classes were conducted in the building; it was the headquarters of one of the Community Councils. The Associated Charities holds its annual meeting here every year.

When the Texas School of Mines buildings were not completed for the opening of the school term, the class rooms of Community Hall were used by the School of Mines and the College of the City of El Paso.

Piano teachers find it a splendid place for their pupil recitals, and even dancing classes have been conducted there. Every opportunity for service is seized and whenever a place for assembly is needed, Community Hall is placed at the disposal of the community, with only a single provision, that no admission be charged and no collections be taken up.

And so Temple Mt. Sinai is an experiment, in the smaller cities, of true democracy in religion. It seeks the welfare of its own members, but is not satisfied to stop there. It stands for unity of purpose in diversity of methods and that unity of purpose is working for the common weal, and subordinating our peculiar "oxy" to that common weal. It stands for diversity of methods. It believes that in making intenser Jews out of Jews and intenser Christians out of Christians while each subordinates his Judaism or his Christianity for the common weal, it will make truer Americans of all.

The church or synagogue that fails to do this fails in its religious message. The message of the American Republic must be the privilege of equal service by all citizens, irrespective of faith, and the churches must lead in this teaching.

Note. Martin Zielonka, Rabbi of Temple Mt. Sinai, is a member of the Rotary Club of El Paso, Texas.

An Unique Association

THE Rotary Association is unique among all organizations: its object is to elevate personal character, to mould business ethics to a higher plane, to make its members clean, virile men, patriotic, kind, charitable and to forget self in service to others. What can I get for myself?—is not Rotary. What can I do for others, what help, assistance, encouragement can I give to my neighbor?—that is Rotary.

There are no secrets in Rotary; no social cabals; no better than thou spirit. The publican who prayed in the Temple, "O Lord have mercy on me, a sinner," was a good Rotarian, recognizing his guilt and anxious to atone by doing good to others. The Pharisee who prayed close by, "O Lord, I thank Thee that I am not as other men," was not a Rotarian, for he considered himself already a perfect man and a superior one. He mockt his neighbor.

Rotary is an organization of service for others. Old Jonah went beating his way on a ship because he had a service to perform for others and braving the dangers of the deep rather than perform that service, received the most ignoble punishment visited on man; swallowed into a whale's belly and spewed up on the shore. He thought too much of himself. No man would propose the name of Jonah to a Rotary Club.

There is fellowship in Rotary: We meet around the table and talk our thoughts knowing that they will be kindly received; we tell our triumphs knowing that they will be appreciated; we tell our troubles knowing that we will receive kind sympathy and unselfish advice; we tell our ambitions knowing that help will be extended to realize them; the joy of unselfish communion of man with man—that is Rotary.

There are good Rotarians; there are bad Rotarians.

A man is a Rotarian or he is not. There are men in the Rotary Clubs who are not Rotarians; but they are better men because they associate with Rotarians.

Remember the talismanic sign of Rotary: Unselfish Service; The Helping Hand; The Kind Word—and Always Service. To attain these desirable virtues you must attend every Rotary function, for only by association with other Rotarians can you develop these qualities.

—David W. Thomas, Rotarian of Baton Rouge, La.

My City and I

MY CITY is the place where my home is founded, where my business is situated, where my vote is cast, where my children are educated, where my neighbors dwell, and where my life is chiefly lived.

It is the home spot for me.

My city has a right to my civic loyalty. It supports me and I must support it.

My city wants my citizenship, not partisanship; friendliness, not offishness; cooperation, not dissension; sympathy, not criticism; my intelligent support, not indifference.

My city supplies me with law and order, trade, friends, education, morals, recreation, and the rights of a free-born Briton. I should believe in my city and work for it, and I will.

—Edinburgh Rotary Bulletin.



The Woman Investor

by Clara F. Porter.

-Asst Secretary, Guaranty Trust Co. of New York-



EVER since I have been in the bond business I have heard a good deal of talk about "investments suitable for a woman"—bonds which even a woman might buy—from people in the bond business as well as investors themselves. From time to time I have even had requests for articles on "Investments for Women." So frequently are such expressions heard, in fact, that it appears to me worth while to stamp them as erroneous.

There are two very different psychological processes that are, perhaps, responsible for this anachronism. One is the mid-Victorian idea that women should be protected in all things at all times; the other is the very modern idea that bonds are sold like commodities—shoes and gloves, for instance. In my opinion there are a good many reasons why bonds cannot be sold as shoes and gloves, but that is aside from this discussion.

A CHILD will understand why there are women's shoes and women's gloves; that shoes and gloves for men are different in size, shape, and general style from women's shoes and gloves. A child will also understand that bonds are fundamentally different from shoes and gloves. An Anglo-French 5% bond, a General Electric 6% bond, or a Consolidated Gas 7% bond will fit a woman quite as well as a man. But all three will not fit all women nor all men. In other words, all bonds that are a good investment for some man are equally good for some woman. It is just as dogmatic to proclaim Chicago Northwestern General Mortgage 5s a woman's investment as it is to sell New York Central Debenture 6s to every stray man who happens to have \$1,000 to invest. For example: I have a man client who is more or less of an invalid and lives at Saranac the greater part of the year. He is completely out of touch with market conditions and commercial life generally. For him the Chicago Northwestern 5% bonds are an exceedingly good investment. On the other hand, I have a woman client with an income between \$30,000 and \$40,000 a year who keeps in close touch with market quotations and for whom the New York Central Debentures are a very satisfactory investment. The requirements, not the sex, of the individual must be considered in every instance. In many cases the requirements of the investor must be more than considered; they must be carefully studied.

ANOTHER very widespread misconception is that sex plays an important part in the selling of bonds. I am frequently asked whether I, being a woman, sell bonds

exclusively to women. There is some surprise when it is known that the majority of my clients are men. It is not because I prefer them to women as customers, but because, like all salesmen, I have followed the line of least resistance and have obtained business where it was

most easily obtained. Men are more accessible than women. The sex of the person who sells bonds is of no more importance than the sex of the person who buys bonds. Men do not buy bonds from a man because he is a man and I do not believe that women buy bonds from a woman because she is a "woman." Both buy from the person who convinces them that his or her clients' interests come first, and who shows the most intelligence in the selection of bonds for investment. In other words, the sales man or woman who gives the most efficient service gets the most business. This is one of the reasons selling is such a thoroughly satisfactory way to spend one's time. It has very truly been said that every salesman is in business for himself, and it is a stimulating thought.

Until recent years banks have not considered that women's business was particularly profitable. Naturally, therefore, they have not sought it. The same habit of thought which makes men still talk of "investments for women"

makes them still cling to the ancient belief that women must be regarded economically as liabilities, not as assets. But a very great change has already taken place and is taking place daily.

THE next decade or two will see many surprising things, as far as the scope of women's activities is concerned. Today their club life is recognized as important. Tomorrow their political life will be recognized as very important. Their regular jobs, their war activities, their campaigns for large sums of money for educational and philanthropic purposes have made them a factor to be reckoned with. It is natural that women of large means should begin to regard their fortunes as great opportunities for their own intellectual development. It is also natural that women are no longer satisfied to have their own investment funds handled by some man in their family. As time goes on, I find that fewer men buy bonds from me for their wives or their sisters, and more women come to me to discuss their own investments. Right here let me say that I have one man client who has never yet bought any security from me without first discussing it with his wife. I believe that this will happen more frequently in the future and I do not believe men will be ashamed of it, either.

IN the past, bond men appear to have had some prejudice against women investors. I have often been



Miss Clara F. Porter

asked whether I did not find women unreasonable; if they were not nervous over market fluctuations, holding me personally responsible if their purchases depreciate in market value during times of depression. I have not found them so. Generally speaking, the woman investor is as intelligent and reasonable as the man and quite as able to grasp the salient features of the security discount. As a matter of fact, the only difference I can see between the sexes as investors is that most women are not so "market wise" as men. This is probably for the reason that they are younger in the business. When an offering of a security is made to a man he is likely to bring up another in which he is interested and which is selling at about the same price. It is then necessary for the salesman to compare the two issues, showing the advantages of the security offered.

THE real fascination of the distributing end of the bond business is fitting the security to the client. The salesman's skill is best shown by his or her tact and resourcefulness in discovering the client's requirements, his or her judgment in determining what is suitable, and his or her persuasiveness in succeeding in making what

is suitable desirable. For example: A New York City bond, which at the time of writing is selling on about a 4.65% basis, is a more suitable investment for a man or a woman having a taxable income of more than \$50,000 a year than any taxable bond which yields 6.50%. But it is sometimes as difficult to persuade the investor to buy the municipal bond as it is to convince a girl of eighteen that an intimate acquaintance with one William Shakespeare will be of greater value than many hours spent with Robert W. Chambers.

In conclusion, I should like to emphasize two points: First, women are business assets. Insurance companies have found women good business prospects and banks are more and more coming to appreciate the value of the business brought to them by their women clients. They are coming to appreciate it to such an extent that they are beginning to seek women's business, to devise ways and means of developing this business. Second, women do not need or ask for preferential treatment. An "investment suitable for women" is an obsolete term, but the woman investor is fast becoming a very important factor in the development of the community.

Rotary as An International Power

By James W. Davidson, Past President, Calgary Rotary Club



WHILE we know much regarding the great force for good that Rotary has become in the cities in which clubs are operating, and we note its influence extended to other local organizations which are assisting in the spreading of many of its most effective principles, we have generally overlooked, I believe, one of the really big things that there is for Rotary in the future. I refer to the

growing power that it possesses in maintaining close friendly relations between the English speaking nations. There is normally a certain amount of more or less good natured criticism of each other's people, both in the States and Britain that probably does not do much harm. In the past, it was considered somewhat in the nature of a little scolding among the members of one family, but a recent trip to the States has brought to light a situation that, while not at all serious, strikes me as possessing the potentialities for some harm if not combatted. The man in the street, busy with his own affairs, does not see the motive back of this sinister situation and in many cases is likely to yield after a few months of perpetual hammering and accept some of the weird misrepresentations as facts. The type I refer to that is thus influenced is, however, very rarely the business man or the well read student of affairs. It is largely the laboring man, the clerk and the small merchant, who in most instances confines his reading to the sensational press and who is available for the type of public meeting held in small halls or street corners where cool facts and calm thinking are generally at a discount.

AT present there is a tendency to underestimate the damage that can be done. Still there is an occasional editorial writer who sees that the sowing of ill-will might some day yield an embarrassing harvest in that there might be just enough of it to prevent the two nations from working in harmony on the many great world problems before them.

IT is a source of much satisfaction, therefore, to note, not only the part that Rotary now plays in promoting good feeling among a large influential section of the

business element in the English speaking world, but the great possibilities before our organization in extending our membership until perhaps every English-speaking city of over fifteen thousand people has its Rotary club. This is not at all impossible. In fact, if its importance was generally realized and an aggressive policy conducted this could be literally brought about in a year's time. As it is, Rotary is expanding so rapidly that this situation is likely to come about inside of a few years without any special effort.

ON this side of the water we have practically already attained such an indomitable position. In Canada there is a club in every city of over ten thousand population. In the States, with the possible exception of some points in the south and perhaps a few small eastern industrial towns where the variety of classification is not available, the same condition exists. Thus, in Canada, we have 36 clubs, and in the States 655. In the British Isles there are 24 and there are a dozen at scattered points in Latin America, India, etc., or a grand total to date of 730 clubs, with a total membership of 53,462. As evidence of the rapid extension of Rotary, just six months ago there were 543 clubs with a membership of 45,205, which is an increase in clubs of some 22 per cent in this short period. In June, 1918, there were only 407 clubs, thus there has been an increase of over 60 per cent in two years.

WITH the above figures before us, we cannot be accused of undue optimism in looking forward to a great extension across the sea, where there is the field for expansion that does not now exist on this side. Through a strong international organization, the same standard is maintained in all clubs. The same weekly meetings are held, the same ideals exist, the same problems are handled; in fact, so alike are they that a Canadian Rotarian can attend a meeting in the States, and if he were to shut his eyes he would not know that he was not in his home town. At the great International Conventions one finds that the strong feeling of friendship one has for one's own club members is extended to all Rotarians; and it is this great and perfect understanding that exists

that justifies us in anticipating that Rotary can do much to discount the efforts of the designing demagogues who are endeavoring to destroy the close friendship that should and must exist between Great Britain and the United States.

That Rotary would naturally fall in with any organized effort along this line is apparent from the mere nature of the organization, its aims and ideals. Furthermore, we find Rotary has already declared its position. The rules of procedure adopted by the committee on foreign extension and approved by the international board of directors relating to the organization of clubs in foreign countries provides that "No man will be selected for the original group of organizers who is known to be hostile to, or unsympathetic with, or prejudiced against the governments and peoples of the United States, Canada, and Great Britain."

IN looking over the field of work we should not lose sight of this great opportunity before us, and I am convinced as are, I am sure, practically all other Rotarians, there is no service that we can render of greater benefit to humanity in general than to promote harmony and good fellowship among all Anglo-Saxon groups, and if we accomplish nothing else our existence would be well justified.

I believe that we are destined to play a big part

some day in this way, and that we should make our influence felt at once along practical lines by fighting those who by intrigue and revilings would have us enemies. No other organization is so well equipped and thus we may find that we can accomplish things internationally that will excel in real importance all that we do locally. We have entered the field and we should now press for expansion in all parts of the British Empire until we have an Anglo-Saxon organization that may prove actually a tower of strength. With this end gained we can then proceed more slowly, extending our principles thru other countries until there is no part of this world of ours without Rotary.

MUTUAL understanding is the greatest of all factors in the development of international friendship. Statesmen can not bring about friendship by mere declaration of it as the policy of a government. It must come largely by the personal interchange of ideas among the peoples concerned. Imagine what Rotary can accomplish with a great international organization consisting of the representative business and professional men in every civilized community on the face of the globe with the aims of Rotary—good fellowship, fair play and service ever before them. Never has this old world been so much in need of the adoption and practice of these ideals as today. ROTARY CAN LEAD THE WAY.

Canadian Shipbuilding Industry

SHIPBUILDING has become one of the leading Canadian industries, with an investment of \$50,000,000.

The number of plants reported in 1918 was 204, of which 90 were shipbuilding and 114 boatbuilding. There are 19 plants producing steel vessels, of a tonnage running as high as 10,000 tons deadweight. The plants are located as follows: Nova Scotia 72, Ontario 69, British Columbia 26, Quebec 23, New Brunswick 6, Manitoba 4, Prince Edward Island 2, Alberta 2. Of the capital employed by the various provinces Ontario has an investment of \$28,895,880, Quebec \$14,488,349, British Columbia \$10,000,000, the Maritime Provinces \$4,361,257. In land holdings and fixtures the investment is \$19,035,340; machinery and tools \$10,475,899; materials on hand, supplies, etc., \$18,856,649; cash and accounts, \$9,080,051.

The total number of employees is given as 22,486, to whom wages and salaries amounting to \$27,148,628 were paid during the year. The value of the principal materials used during 1918 is returned as \$31,584,754, representing among other things 19,925 tons of iron castings, bars, etc., 6,860 tons of steel castings, bars and billets, 120,717 tons of steel plates, 26,331 tons of bolts, nuts, rivets, etc.

The gross tonnage of all boats and vessels built, or building, during 1918, was 360,300 gross tons, valued at \$76,630,044.

Shipbuilding is an old Canadian industry, and in the



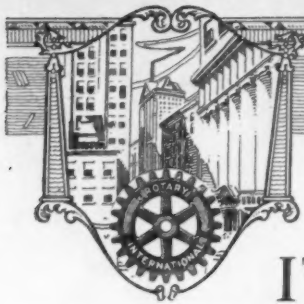
One of the steel-clad fighters that guard the merchant fleets

palmy days of the wooden ship, Canada ranked high among the shipbuilding countries of the world. In 1863, ships to the value of \$9,000,000 were built and sold to the United States. When the purchasing power of money in those days is taken into account, this must be considered a remarkable performance for a country which at that time had only 3,400,000 people. With the incoming of the iron and steel ship the shipbuilding industry declined, until at the outbreak of the war, it was at a very low ebb.

The most noteworthy feature of the revival of shipbuilding in Canada during the last four or five years has been the establishing of the building of steel vessels on a permanent basis. Before 1914 vessels of this class had been built in this country, but there were only one or two yards capable of turning out ocean-going ships. The progress that has been made since that time may be seen in the fact that vessels to the value of over \$80,000,000 have been built for other

countries. In addition to this all home demands have been met, including 150,000 tons for the Dominion Government. An additional 200,000 tons is now under way to complete the Government's steel shipbuilding programme.

Most of the tonnage built for other countries has been for Great Britain. France has also been a heavy purchaser. Other countries that have bought Canadian-made ships include Belgium, Norway, Sweden, Italy and Russia.



ROTARIAN

Ostriches

IT is an unfortunate fact that people who are contented with their own condition in life are apt to become mental ostriches. In another part of this issue of THE ROTARIAN there is an article which points out the danger of being too much at ease in Zion. Our great material civilization built up on the magnificently productive individualism that gript the world during the post-Renaissance is developing in dangerous directions. Individualism at the top of industry with no individuality among the masses is productive of immense accomplishment: but the seepage of the individualistic idea down thru the sweating millions who for ages have had no thought save to obey those that chance or personal ability put over them, is changing the aspect of things. The myriad-throated horde howls for luxuries, for less toil, for music, dancing and play. The howling continues and slowly the productiveness of toil worn hands grows less while the thunder of the multitude grows louder. Salaries begin to go up. Immediately up go prices to hold up margins of profit. This ends in a vicious circle. The increase pay is nullified by the increase cost of necessities as well as the luxuries of life. Again sounds that hydra-throated thunder before whose rumbling, thrones, empires and dominions have been swept away and vast civilizations blotted out till nothing of them remains but a moss grown pillar on an empty plain. The solution is this: Labor must be willing to work for good pay that will afford not only the bare necessities of life; but some of the beauty of it, too. Wealth must be willing to limit the margin of its profits so that the increase pay of its servants will buy those servants something worth while. There must be co-operation, common sense, service on both sides: less greed on one side and less inertia on the other. Throwing money into scientific charities is no remedy: it is only a dribble of balm poured in a gaping wound. The trouble must be stopt at its source. The world has sucked in the virus of Materialism until its soul is dead: it would eat gold pieces for its troubles as a child with a cold craves cough-drops: but they do not cure the malady. Even tho staggering under the burden of our terrible present-day taxes, Wealth must nevertheless pull his head out of the golden sands of selfishness and consider giving a far larger share of income back to the actual producers for their toil, at the same time keeping down prices both wholesale and retail. Men both rich and poor must realize their spiritual duties, class to class, man to man, man to God. Hard, you say?—Impossible? Perhaps: but unless that impossibility is accomplished

there will be a Deluge compared to which the one that swept aside the Bourbons was a tempest in a teapot.

* * *

Is Marriage a Failure?

THIS question sounds like some of the buncombe in the sob-sister section of a metropolitan daily; but it isn't such buncombe when the divorce statistics of the United States are examined. Japan is a Pagan country. We are officially at least a Christian country, yet there are more divorces per thousand in the United States than there are in Japan: more unsuccessful marriages among us who consider ourselves the most enlightened people in the world, than among the Japanese at whom our fathers of a generation ago laughed as picturesque and rather amusing little barbarians. We have forbidden the use of alcoholic liquors in our country; but we have allowed the application of our divorce laws to become so lax that in most states serial polygamy is perfectly legal and anything but uncommon. It is said that most of the restlessness and discontent in the country is due to the fact that the Home, the keystone of Society, is tottering; that millions have no homes. The centralization of wealth, the concentration of people into cities where they are off the land and dependent on the wages of industry all have much to do with the above condition; but the terrible prevalence of divorce must be stopt or something else will stop. Too easy divorce is fine and dandy, but it's bad for the state, bad economy and what's worse, bad for the children.

* * *

Education

WITHOUT question the most important single activity in the commonwealth is the education of the young. There is a great deal of flapdoodle and also considerable hard common sense fed to the public concerning this matter. Herbert Spencer says, "To prepare us for complete living is the function which education has to discharge" and our old friend Noah Webster says that it is "the act or process of training." Now in order that a process of training may fit a man or woman for complete living, it is obvious that education should mould a child's character, obliterating or disciplining his or her faults while at the same time calling out the best of every mental and physical faculty. A well-balanced mind in a well-balanced body is proof that the owner has received a good education. A man or woman mentally warped or physically debilitated has been evilly educated. This is an age of specialism and there is a great hue and cry about training each child in a

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specialty and not cramming his noodle with a lot of other things. Carried out to its logical conclusion, such a policy would result in a race of ill-balanced enthusiasts. Only the man of great genius possesses a universal grasp of things; he is the ideal in education: but it is better to shoot at a star and strike a mountaintop than grovel in the mud. Every profession and art and business is fed from every other and they are all inextricably connected by thousands of binding threads as fine as gossamer some of them, perhaps, but nonetheless as strong as steel. Whenever you learn something about another fellow's ideas you learn something that will some day be of use to you.

* * *

Servants

IT is a great achievement to be an efficient servant. It is the mark of the true aristocrat to value a good servant: a mark of the parvenu and the bounder to be discourteous to a servant. The best servants in the world are English and Chinese—both races gifted with an abiding sense of loyalty, and well beloved by those who know them. The greatest of all servants is God. He clothed us in fair flesh, made us a beautiful world to live in and gave us five senses so that we can enjoy it. He turns out the light of day promptly in the evening and sees that it is lighted as promptly again in the morning. He has provided us with any climate we may prefer—we have but to walk to the zone where it prevails: and He gave us the legs to walk on. Thus the Ancient of Days, the goodly Servant; but parvenu man has made many inventions and the Universe beholds the delicate spectacle of a speck of animated dust on a whirling midge piping a microscopic defiance which it would be an infinite condescension in the Deity to notice.

* * *

Provincialism

PROVINCIALISM is something that is not confined either to rural districts or small towns. Your conservative inhabitant of a metropolis whose life is divided between his home, his club, his office, a small circle of cronies and an occasional theatre party is apt to be a scarlet sinner in this regard. To be amused at the customs of others because they are not like your own is the mark of provincialism. The Chinese hire their doctors by the year. When the employer falls ill the doctor's salary ceases until his patient is well again. Which is better, the Chinese system or ours? Europeans are not very strong on steam heat and as a consequence their homes are not as warm and cosy in the winter time as many steam-heated American homes. Many Americans would

call this lack of progressiveness. The European has only to point to the pneumonia statistics of America in reply. The Hollanders for a certain definite purpose wear wooden shoes which last many months. We wear shoes with paper soles that last a few weeks. Yet we are amused at the Hollanders' wooden shoes. Why? Japanese or Chinese clothes are far more comfortable and beautiful than our own; yet one would be laughed at for wearing them in an European or American city. To appreciate the best of every land—even in small things—is the beginning of that large-mindedness in which must be rooted any spirit of true Internationalism that is to last.

* * *

A Gentleman

THE greatest compliment ever paid to Louis IX, King of France, after whom the City of Saint Louis is named, was that he was a Christian gentleman. This was a compliment both to the religion he professed for producing such a man and to the man himself for having found in the wisdom of his philosophy the truth that courtesy and consideration based on Justice are the essence of the Golden Rule. A gentleman without right moral principles is unthinkable. A man with no regard for the chastity of women; with no regard for things sacred to the highest aspirations of mankind; with no regard for that almost divine establishment of mankind, law and constituted authority, is no gentleman. An anarchy may be thoroughly a man, even a hero; but he is no gentleman. A gentleman is par excellence a gentle man—gentle thru strength, not weakness. It is noteworthy that men close to God in all ages were thus. Lord Chesterfield himself, that hollow figure of a gentleman, might well have envied the exquisite poise of Saint Paul.

* * *

Clothes

CLOTHES do not make the man; but they have a great deal to do with his self respect. Being well-drest is not an idle vanity. The innate human instinct to improve one's appearance is too general an impulse to be merely the affectation of shallow minds. Good style means more than merely a personal pleasure in looking well. In distant lands one meets a well-drest fellow countryman with pride and is inclined to show him off more for his excellent appearance than, perhaps, for any particular quality of mind. It is true that some great geniuses have been notably careless in their dress; but such carelessness is more frequently than not, nothing more nor less than an affectation and a rather uniquely foolish one at that.

International Election Results

President I. A. of R. C., Estes Snedecor of Portland, Oregon, U. S. A.

First Vice President, I. A. of R. C., Crawford C. McCullough of Fort William and Port Arthur, Ontario, Canada.

Second Vice President, Ray M. Havens of Kansas City, Mo., U. S. A.

Third Vice President, Robert H. Timmons, Wichita, Kansas, U. S. A.

Treasurer, I. A. of R. C., Rufus F. Chapin of Chicago, U. S. A.

Secretary General, I. A. of R. C., Chesley R. Perry of Chicago, U. S. A.

ATLANTIC CITY, N. J., U. S. A., June 25, 1920. — (*Special.*) — The Eleventh Annual Convention of the International Association of Rotary Clubs which was held at this city from June 21st to 25th, inclusive, closed on the afternoon of the 25th with the election of Estes Snedecor of Portland, Oregon, as International President, and Crawford C. McCullough of Fort William and Port Arthur, Ontario; Ray M. Havens of Kansas City, Mo., and Robert H. Timmons of Wichita, Kan., as First, Second and Third International Vice-Presidents, respectively.

Delegates From Four Continents

FOUR continents were represented at the Convention. Speeches were delivered in the three leading languages of the world—English, Spanish and French. The Convention Hall at the end of the Steel Pier was decorated with the flags of all the nations in which Rotary Clubs are at present established. During the first day of the Convention it was announced by telegraph that the Rotary Club of Paris, France, was organized, adding still another World Power to the great International roster of Rotary.

The Greatest Convention

THE Atlantic City Convention has been the greatest in the history of Rotary. Over eight thousand voting delegates, club members, ladies and guests filled the great hotels of the famous seaside resort to overflowing and crowded the famous Boardwalk from Absecon Inlet to the Ambassador. Never in the history of Atlantic City, the entire business of which has been always that of entertaining the public, has there been such a demonstration. Delegations from clubs over the entire Western Hemisphere, from the British Isles and from Asia, paraded the Boardwalk day and night in brilliant costumes, with 'rickshaws, flags and bands in gorgeous uniforms, including two groups of Scots pipers. The skirling of the pibroch, the blare of trumpets, the songs of Rotarians from the ends of the earth greeting one another, made the entire sea-front of the city one

vast Rotary demonstration that threatened to outrival the booming diapason of old Ocean himself for noise and persistency.

The Range of Rotary

THE entire range of human activity was covered in the business taken under consideration at Convention Hall. There were speakers from England, Scotland, Ireland, Wales, Canada, the United States, Cuba and Shanghai. Speeches by the Canadian speakers were delivered in both English and French representing the two races predominant in the political and social life of the country. During the entire course of the Convention, numerous Committees were at work in various committee rooms co-ordinating the vast activities of International and concentrating them into a definite form in which they could be succinctly and practically presented to the delegates of the clubs of the world.

Work of Headquarters Endorsed

AFTER a careful consideration of the budget that was submitted to the Convention by Secretary-General Perry, the work of the Headquarters office was indorsed in the most telling manner by an unanimous vote increasing the dues of members in the United States and Canada one dollar per year to meet the increased expense with which the Headquarters Office has been forced to struggle in carrying out its many activities in the face of existing abnormal conditions in the commercial world.

Headquarters at Atlantic City

ONE of the most interesting features of the Convention viewed from an administrative and personal standpoint was the installation of a Headquarters Office of the I. A. of R. C. on the Steel Pier immediately adjacent to the entrance from the Boardwalk. Here, surrounded by festive thousands, a group of eighteen men and women from Headquarters in Chicago handled the administrative business of the Convention, being the clearing house through which the activities of the various com-

mittees both of the Atlantic City Club and of the International Association operated. Under the direction of four expert stenographers from Headquarters (who are really much more than stenographers only, in their official capacities) a battery of Atlantic City shorthand and typing workers was assembled and put into action. While the ocean boomed its unending refrain, the click of busy typewriters told the story of serious business being handled rapidly and efficiently under the exterior of joyousness which alone marked the Convention to the casual eye. Rotarians may well be proud of the business-like way in which their International Headquarters staff handled a vast volume of work during the Convention. The office was busy continuously from eight-thirty in the morning until nine and sometimes ten and eleven o'clock at night.

Edinburgh in 1921

PREPARATIONS have already begun for the next Annual Convention which will be held at Edinburgh, Scotland, that beautiful city known throughout the world as "the Athens of the North" because of the culture and scholarship of its people. The matter of transportation is a prime consideration in the forthcoming convention and negotiations are now under way with the great transatlantic shipping companies in order that every facility and comfort of transoceanic travel may be at the disposal of the delegates who will cross the sea. The holding of the 1921 Convention in Edinburgh—the first outside the United States, the birthplace of Rotary—emphasizes the International character of the organization. Engrossed by the pressure of local affairs, many do not at times realize that Rotary's message is not for the Americas only; but for the world. As facilities of transportation improve and Rotary continues its march of constructive altruism around and throughout the world, the day will come when the craftsmen of every tribe and nation will assemble under the Wheel—the emblem of industry, patience and tenacity.



Report on Attendance at the Second General Assembly of Association Workers With Boys and the Fourteenth Annual Conference of the Boys' Club Federation

By Walter W. Strong, International Boys Work Secretary

THE BLUE RIDGE ASSEMBLY

ON May 19th there assembled at Blue Ridge, North Carolina, Boys Workers of the Young Men's Christian Associations from practically every civilized country on the globe. More than 600 delegates were in attendance. They came together for the purposes of

(1) Rediscovering and redefining in the light of present-day world conditions the task of the Young Men's Christian Associations in their work with boys.

(2) Establishing correct principles for, and the most effective methods of accomplishing their task.

(3) Stimulating, strengthening and enriching the mental and spiritual resources of Association Workers with Boys.

To facilitate discussions and to determine policies, special commissions had been appointed to report upon the following subjects:

(1) The Relationship of the Boys Work of the Young Men's Christian Association to fundamental agencies, including the home, the school, the church, industry and the state.

(2) The Relationship of the Boys Work of the

Young Men's Christian Association to private and semi-private agencies at work with boys.

(3) The distinctive religious phase of Association work with boys.

(4) Membership standards and Association privileges.

These commissions' reports, which had

been sent to the delegates well in advance, formed the basis for the discussions, and were an excellent means of aiding the assembly speedily to arrive at decisions.

With regard to relationship with Rotary, Commission No. 2 recommended:

(1) "That Association Secretaries identify themselves with the Rotary movement.

They should become Rotarians, not for the sake of selling their proposition to the clubs; but in order to make themselves and their organization part of one of the significant developments of our generation.

(2) "That the Association nationally and locally offer every facility it possesses to Rotary for the benefit of boyhood.

(3) "That it co-operate enthusiastically with Rotary in supplying the needs of boys, particularly of the underprivileged group. The Association may itself work very much more largely with this neglected group than it has at any time in the past. It should make haste to apprise Rotary that it is now ready to do business with these boys in a big way.

(4) "That its representatives attend Rotary conferences and conven-



The men of Rotary at the Blue Ridge Assembly. Left to right, sitting: C. S. Sherwood, Portsmouth, Va.; Bill Scott, Petersburg, Va.; George E. Simmons, Spartanburg, S. C.; Charles R. Hemingway, Nottingham, England; Bob Coons, Bessemer, Ala. Kneeling, left to right: John L. Dorst, Springfield, O.; Walter W. Strong, Chicago, Ill.; George B. Himes, Lake Charles, La. Standing, left to right: Victor C. Hart, Hattiesburg, Miss.; Otis B. Hinnant, Wilmington, N. C.; Arch H. Dinsmore, Harrisburg, Pa.; Asahel J. Davis, Council Bluffs, Ia.; Billy Hill, Mobile, Ala.; Dr. Jesse B. Davis, New York City; Ed C. Myers, Canton, O.; Bob E. Mell, Rock Hill, S. C.; Earl L. Whittington, Greenwood, Miss.; Edgar M. Robinson, New York City; Fred Thompson, Baton Rouge, La.; Frank Condon, Augusta, Me.; Ivan Flood, White Plains, N. Y.; Walton Johnson, Asheville, N. C.; Alexander Campbell, New York City.

tions and participate freely in the discussion.

(5) "That in particular the national officers of the two movements maintain close working relations."

I came away from Blue Ridge with the belief, born of many conversations with delegates and the hearing of assembly discussions, that the Young Men's Christian Association Work for Boys will be worthy increasingly of the co-operation of Rotary.

As I see it, the Young Men's Christian Association has elected to undertake a particularly important part in the Boys Work Field, viz.: the winning of boys to the Christian life. Subsidiary to this purpose are all the kinds of Boys Work which the "Y" does, and I feel that precisely as it adheres to its avowed principles, and does not fail in its duty under them (just as in the case of every other faithful and useful Boys Work organization) will it deserve to receive the support of Rotarians who have caught the vision of their opportunity to serve boyhood.

It was much to my regret that I was able to attend the Blue Ridge Assembly only during the first five days. Not only was the assembly interesting and instructive, but the geographical setting was unusually fine and inspiring. There, up on the mountain side, in the clear atmosphere nearly 3,000 feet above the level of the sea, and

surrounded by forest clad mountain ranges, it was easy to be truly Rotarian in spirit, and to think noble thoughts.

THE BOYS' CLUB FEDERATION CONFERENCE

LEAVING Blue Ridge in the late afternoon of May 24th, I arrived the next afternoon in New Haven, Connecticut, to attend the 14th Annual Conference of the Boys' Club Federation. The conference met in Dwight Hall, which stands at one side of the famous campus of Yale University. A few feet away is the restored, plain old brick building which originally housed Yale, and in which Nathan Hale lived and studied during his college days before the Revolution.

During the four days of this conference I learned much of interest and value concerning the work of the over 150 Boys' Clubs which compose the Boys' Club Federation. More than 100,000 of the younger under-privileged boys are receiving from these clubs a spur toward their right development and a successful life, furnishing as they do facilities in some degree for wholesome recreation, exercise and the education of brain and hand.

It is to be hoped that during the months and years to come Rotary Clubs in cities not properly supplied with Boys Clubs may initiate movements for the establishing of this form of service to boys. An

interesting point which was brought out in a paper by the chairman of the Committee on Boys' Club Plans and Program was that while it was not embraced in the Boys Club idea to have religious exercises in a club, it was distinctly a proper function of a club superintendent to endeavor to stimulate in each one of his boys faithfulness to the church of his family or adoption.

The Boys' Club Federation has attracted the favorable attention of many prominent men who are interested in boys. Mr. John Hays Hammond, the famous engineer, was elected vice-president of the Federation. He was present at the closing banquet and made an earnest talk regarding Boys Work.

The Honorable William Howard Taft, Governor Calvin Coolidge, Honorable Franklin K. Lane and Mr. Samuel Insull were elected honorary vice-presidents.

The executive secretary of the Boys' Club Federation is Rotarian C. J. Atkinson, who is chairman of the Boys Work Committee of the New York Rotary Club. At one point the conference, over his objection, formally, but with a perceptible twinkle in its eye, referred to him as its "venerable secretary," but, notwithstanding that he is not as young as he once was, he lacks nothing in tireless energy for the boys, and possesses a contagious enthusiasm for Boys Work.

Boys Work By Some of the Clubs

Wichita, Kansas 70,000 Population

FROM Wichita a summary of Boys Work done during the winter of 1919-20 shows conclusively that even where there are a score or more of agencies working with boys, there is still a vast amount of excellent work left for Rotarians to do. For instance, to quote Boys Work, Chairman Robert Campbell: "Immediately upon organization of the Boys Work Committee, work was started to organize into large usefulness a club of boys in the working men's section of the south part of town." Out of this small beginning has developed a plan for a Club House for the boys. The Rotary Club encouraged the organization of a Boys Welfare Commission in Wichita, this Commission to be composed of representatives of organizations doing boys work in the city, numbering 21 in all. The purpose of this Commission is to co-ordinate all work pertaining to the betterment of boy life in Wichita.

—R—

Colorado Springs, Colorado

35,000 Population

From this city of beautiful streets and invigorating mountain air comes the report that a cabin for Boy Scouts has just been completed in Bear Creek by Colorado Springs Rotarians. This is but one of the many activities entered into by the Rotary Club of Colorado Springs. It has been active in enlarging the city play-grounds; has contributed to the public school Shoe Fund, and given splendid co-operation to the Juvenile Court. To sum it up in the words of Chairman of Boys Work, Matt Whitney, "We of the Colorado Springs Club believe Boys Work to be one of the best fields for service and that the Rotary Clubs should do even more than they have been doing for boys."

Kansas City, Kansas 100,000 Population

M. L. Alden, Chairman of the Boys Work Committee, reports that the Rotarians of his city put on a campaign to raise funds for the Boy Scout Movement during March of this year, several different organizations participating in the drive. Approximately one-half of the \$28,000 raised, was brought in by Rotarians.

—R—

Lincoln, Nebraska 50,000 Population

Dr. Chas. E. Barker talkt to the High School students at Lincoln, and Boys Work Chairman Alva C. Townsend, reports that it was the most helpful address ever given in the High School. Rotary secured Dr. Barker for one day in Lincoln. This is but one example of the many activities of the Lincoln Club. This Club maintains Camp Strader, where it sends annually seventy-five boys for a ten-days' outing; also it has offered a trophy to the winning basket ball team in a state-wide movement for "good sportsmanship," with a view to raising the standard in deportment among the boys of Nebraska. Too, it has offered a beautiful trophy to University students in the "Artillery Department" to be awarded annually for physical education. And, added to these splendid activities, Lincoln Rotary has taken care of a number of desperate cases among children reported by the Juvenile Court matron as needing assistance.

—R—

Kingston, New York 30,000 Population

There is no more noteworthy type of work than that of helping the under-privileged boy. Kingston Rotarians have organized 197 of these boys into a Minute Boys Club with meetings held each week. A regular, definite program is followed, comprising gymnasium exercises, games, shower and swim, an address with a good

moral point and light refreshments. Chairman of Boys Work Lewis reports that the number of boys arrested has greatly decreased since putting this plan into operation. In connection with this work one blind boy was financed by the Club when committed to an institution for the blind. Also in connection with Boys Work the Club provides speakers for 400 boys assembled each week under Compulsory Military Training.

—R—

Seattle, Washington 325,000 Population

The *Seattle Post Intelligencer* of Sunday, May 3rd, contained the following article which should be of interest to all Rotarians:

"Seattle youngsters who seldom enjoy shows, circuses or other delights of childhood because of poverty, are to be guests of the Rotary Club at a special performance of the Orpheum circuit at the Moore Theatre on the morning of May 15th, which will be known as "Cressy-Rotary Day." Will M. Cressy, known to Seattle theatre-goers thru his many performances, will act as joint host of the day with the members of the Rotary Club.

"The special entertainment will start at 10 o'clock in the morning, and every poor child and those crippled are to be invited. Each juvenile guest will be provided with toys, fruits and candy, donated by Rotarians of Seattle and distributed by Mrs. Cressy during the special performance of the week's Orpheum bill.

"Children, especially the poor ones, have long been a hobby with Cressy and he makes arrangements for their entertainment in every city where there is a Rotary Club. He is an honorary member at large of Rotary, while Mrs. Cressy is said to be the only woman Rotarian, being an honorary member of the Providence, R. I. Club.

During the last year the Cressys have been in Europe and part of the entertainment will consist of tales of the war which have been collected by Cressy, many of them gained first hand.

"The Seattle Rotary Club is desirous of securing the name of every deserving poor child in Seattle, especially those who are sick or crippled and will take the latter to the theatre in automobiles. The theatre will be policed by fifty boy scouts, while a special band and other features have been secured by the Rotary Club. The use of the theatre has been donated by Carl Reiter, local manager, who will take part in the special program being arranged. Persons knowing of deserving children are requested to communicate with the Rotary Club."

—(R)—

Springfield, Illinois 65,000 Population

It appears from the report of the Springfield Club that some very effective work is being done for the boys of that city by Rotary. For instance, they have organized a boy scout troop of newsboys and the Club will pay one-half the cost of uniforms for them so that they may take part in the Summer Camp. They have under way a plan to provide a Boys Club Headquarters, which the Rotary Club will finance; but require the boys to pay part of the expense. They will maintain a centrally located club room, with a man in constant attendance, so that the boys will have a place of their own, in which to "loaf" as well as hold meetings. An employment bureau will be conducted by the boys thru the summer.

—(R)—

Cairo, Illinois 16,000 Population

Lee J. May, Chairman of Boys Work, writes the following interesting note regarding a splendid piece of work which he has in process of completion, and which it is to be hoped that many other clubs will duplicate:

"I am happy to report that Cairo Rotary has accomplished what was thought to be the impossible, and we have raised the money with which to build a \$15,000 swimming pool."

—(R)—

Michigan City, Indiana 25,000 Population

We hear from Michigan City, Ind., that the Rotary Club of that city has least a nine-acre tract of land for an Athletic Field for boys. When the field is operating nicely a more detailed report will be given for the benefit of other clubs.

—(R)—

New Philadelphia, Ohio

10,000 Population

The following is an excerpt taken from a letter received from the Secretary of the Rotary Club of New Philadelphia:

"We have squared up directly behind the Boy Scout Movement in the city and the thirty-five present subscribed \$1,000 for the organization of a County Boy Scout Council and every Rotarian accepted the part of the work assigned to him to raise the balance of the \$10,000 fund."

—(R)—

Minneapolis, Minnesota

360,000 Population

Paul D. Richardson, Boys Work Chairman of the Minneapolis Club sent in so good a report on the Rotary Camp for Under-privileged Boys, that it is here printed in its entirety:

"The Rotary Club of Minneapolis received the life long thanks of 70 downtown under-privileged boys of Minneapolis, when they sent these boys for a week's outing to the Y. M. C. A. Camp at beautiful Green Lake, at Chisago, Minn. Transplanted to the out door life these boys changed from the restless, dissatisfied, unwholesome boy who lives in the congested

part of the city, to the happy, healthy and real out-door boy of the open country.

"Was it worth while? Was it—to get into a clean camp—to get clean baths every day—to get a square meal three times a day—to play hard far away from the dust of the city—to get accustomed to a little camp discipline—to realize that sometimes a boy can be happy by doing a good turn for his tent mates and help them to be happy—to have camp duties that taught him to do things neatly and well by actually doing them—to be associated with ten big healthy, clean-minded leaders, who acted as older brothers and taught the value of right living? Was all this worth while for these boys who lived the other 51 weeks of the year in some dirty and dreary dilapidated apartment house? It was worth while, and 70 clean, happy boys, at the end of the week, proved that it was.

A Crowd of Happy Boys



Minneapolis Rotary's Boys' Camp at Chisago, Minn.

"This is what these 70 boys did in one typical day:

- 6:30 reveille, flag raising, setting up, dip
- 7:15 breakfast
- 7:45 sick call
- 8:15 Bible hour
- 9:00 work hour
- 10:00 athletics
- 12:00 tent inspection
- 12:30 luncheon
- 1-2 rest hour
- 1:00 leaders' meeting
- 2:00 first aid, signalling and varied recreation
- 4:30 swim
- 6:00 dinner
- 6:45 boating, canoeing, group games, etc.
- 8:00 camp fire, social stunts, music, "Whang doodle," talks
- 9:00 call to quarters
- 9:15 tent devotions
- 9:30 taps

"Did this program really change any boys and help them to be better? One boy of twelve whose mother was dead and who had been eating at cheap restaurants all his life, said after his first meal at camp: 'Gee Whiz, that's the first home-cooked meal I ever had in my life.'

"Another—so wild and restless that his teachers and principal had almost given him up in despair—and who in the club rooms of the 'Y' had but one object in view destruction, came back to the city a changed boy because he had turned his energy into baseball, swimming, track and athletic events of all kinds.

"Another boy aged thirteen who bragged that he had smoked cigarettes for eight years obeyed the rules of the camp and, therefore, didn't smoke for a week and as a result went back to the city resolved to make a firm stand and cut the habit.

"When Sunday, the last day of Camp came, 70 boys, clean-bodied and happy, gathered for a church service at the shores of the lake and 18 of the boys voluntarily arose and one after another offered prayer and thanked God Almighty because he had given them this happy time in His Own great Out-of-Doors.

"Was it worth while?"

Some Interesting Incidents of the Minneapolis "Find Yourself Campaign"

ONE boy thru an interview, was discovered to have a defect in his hip which caused permanent lameness. His interviewer arranged for an appointment with a competent physician who made a thoro examination of the boy's hip and is now consulting with other physicians as to the real cause of the trouble and will see that the boy is given advantage of everything that can be done to give him relief.

—(R)—

One interviewer discovered that his boy was "just in from the country." That is, he was on his first job which paid him only \$40 per month, and which, in the opinion of the interviewer, was not a living wage and the next day secured the boy a position at \$55 per month with a reliable firm giving large opportunity for development and advancement.

—(R)—

Another interviewer has arranged thru friends of his to put the boy whom he interviewed thru college.

—(R)—

About 65 boys, as the result of their interviews, are planning to take up definite night school courses during the winter. Eight, as the result of their interviews, are going back to high school.

—(R)—

One fellow, after his interviewer had told him he was a floater and would not get anywhere until he stuck to one job and saw it thru, remark to the campaign secretary, "I knew that, but I just needed someone like that man to tell it to me in such a frank and honest way. I am going to get the thing I want and stick to it."

—(R)—

Houlton, Maine

6,000 Population

A very refreshing report has come in from the Rotary Club in Houlton, stating that, altho they had had their charter for two weeks only, they were already heels-over-head in Boys Work. Already two things of consequence had been accomplished. First—The Superintendent of Schools furnished the Club with the names of 12 probation boys and 12 members of the Club agreed to adopt these boys for one year, i. e., to advise, find work, clothes, and pocket money for, when necessary, and "in reality CHUM these boys out of the rut over into the smooth wheel track." Second—The men of Rotary, one each week for half an hour, are to give their time in addressing the 200 boys in the High School on their own specialty. Chairman Mitchell says that the satisfaction of the men who are doing this work is wonderful to see. He has already had requests from the speakers to put them on the program again.

—(R)—

Columbus, Ohio

204,567 Population

A very interesting letter came from Secretary Kimberly on the 7th of May telling of tentative plans for furthering Boys Work in that city. The following excerpt may offer some inspiration to other clubs:

"We are also planning to take care of poor boys who are unable to pay their own expenses in attending boys camps such as are operated by the Y. M. C. A. The idea is not as yet fully crystallized, but the thought is that if we can furnish some financial help; but not all, in the form of a loan if you will, the boy will attend the camp on the same status as the rich man's son enjoying all its benefits, the fact of his financial assistance known to no one outside of the General Secretary of the Y. M. C. A."

Después de Servir Largo Número de Años a Veintiun Países Como Director General de la Unión Panamericana, El Honorable John Barrett, Renuncia El Importante Cargo en la Vida Pública

Por Daniel B. Ledo

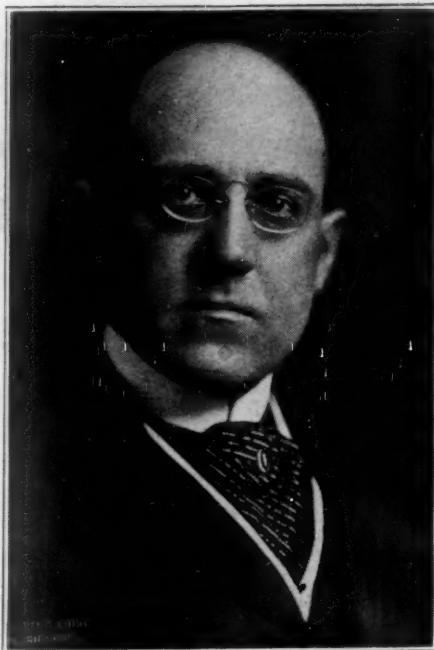
LA Unión Panamericana pierde el día treinta de Junio los valiosos servicios del hombre internacionalmente querido que por espacio de los catorce últimos años ha dirigido con sin igual acierto y pericia los asuntos de la Unión Panamericana, que bien pudiera llamarse "La Liga de las Naciones del Hemisferio Occidental."

Antes de aceptar el importante puesto de Director General de la Unión, el señor Barrett, había servido doce años en el Cuerpo Diplomático de los Estados Unidos y había vivido en Argentina, Panamá y Colombia, cuando Ministro de los Estados Unidos en estos países.

El conocimiento del carácter y necesidades de los pueblos de habla española que tan profunda y concienzudamente posee el señor Barrett, data pues de tiempos remotos y es por esto que después de veinte y tantos años de contacto y trato con los países de esta lengua profesa fiel y sincera amistad a las repúblicas del Sur: y, esta amistad le es bien reciprocada por Centro y Sudamericanos que saben y aprecian lo mucho que el dicho caballero ha contribuido al desarrollo y estrechamiento de relaciones entre las repúblicas del Hemisferio Occidental.

Para explicar con detalles el asombroso éxito de su administración al frente de la Unión Panamericana, en Washington, se necesitarían dos cosas: una, más espacio en esta revista para la sección española, y la otra, que el que esto escribe tuviera un perfecto conocimiento (que desafortunadamente no tiene) del sinnúmero de asuntos que diariamente reclaman la atención del Director General de la Unión Panamericana. Sin embargo: los muy conspicuos datos que a continuación aporte darán una idea bien clara al lector de lo mucho que a él le deben los países representados en la Unión, así como de el por qué estos países lamentan hoy su retiro de la vida oficial y pública.

Hace catorce años la Unión Panamericana no tenía edificio propio ni siquiera propiedades y hoy tiene propiedades y un palacio que es una de las joyas arquitectónicas de la capital de los Estados Unidos que en conjunto se evalúan en dos millones de dólares. Hace poco más de una década de años el personal que la Unión Panamericana empleaba en sus oficinas no llegaba a veinticinco y hoy pasa de setenta y cinco. En aquel tiempo las rentas o



Hon. John Barrett

entradas no ascendían, anualmente, a cincuenta mil dólares y en cambio hoy se remontan a la suma de doscientos mil. En aquel tiempo las transacciones comerciales entre los países de la Unión Panamericana no alcanzaban un total anual de quinientos millones de dólares y hoy estas transacciones exceden de dos mil millones, lo cual representa un aumento de más de trescientos por ciento. La biblioteca que antes la componían unos cuantos cientos de libros cuenta hoy cincuenta mil volúmenes de inestimable valor y en adición a esta biblioteca en la cual pueden recogerse datos de interés general hay en el suntuoso palacio de la Unión Panamericana millares de notas de información y publicaciones que, todo junto, forman uno de los archivos más completos de información internacional en el Nuevo Mundo.

Afortunadamente Seguirá Laborando en Bien de los Países Anglo y Latino-Americanos

SÁBESE de fuente fidedigna que el señor Barrett se retira de la Unión Panamericana para encabezar una gran corporación que si bien es cierto que no tiene carácter oficial están metidos en ella

hombres de gran valer e influencia de todos los países americanos y el punto de mira de estos hombres es fomentar y dar un impulso todavía más intenso y vital al comercio e intercambio de relaciones entre los hombres y pueblos de las tres Américas.

Rotary Seguirá También Contando con Sus Servicios

DESDE hace próximamente dos años el señor Barrett es el Presidente del Comité de Extensión en el Extranjero de la International Association of Rotary Clubs y la importancia de la co-operación y ayuda que el señor Barrett ha prestado desde Washington a International Rotary en lo que respecta a la institución de Rotary Clubs en el extranjero es altamente plausible y no menos altamente apreciada por los directores de esta creciente organización y especialmente por el Secretario General y sus ayudantes que han tenido el honor de corresponder con el señor Barrett durante los dos últimos años y todos se han beneficiado con sus valiosas recomendaciones e insinuaciones siempre que se trató de establecer Rotary Clubs en países extranjeros.

Desde que el señor Barrett es Presidente del Comité de Extensión de International Rotary en el Extranjero se han organizado varios Rotary Club y entre ellos están los de Buenos Aires, Panamá y Calcuta; pero, no pára en los Rotary Clubs hasta ahora organizados la ayuda e influencia del señor Barrett hacia la extensión de Rotary, porque, los verdaderos resultados de tal ayuda y cooperación se han de ver dentro de muy temprana fecha cuando los hombres por él recomendados informen a las oficinas centrales de International Rotary, en Chicago, la institución de Rotary Clubs en sus respectivas ciudades y países con el excelente personal que da a entender la correspondencia que a menudo se cruza entre las dichas oficinas centrales y hombres de varios países.

Es una gran satisfacción para Rotary el saber que el dicho señor está dispuesto a seguir prestando sus servicios, desde su nuevo puesto, con el mismo entusiasmo que hasta aquí lo ha hecho.

Tenga mucho éxito en sus nuevas empresas el distinguido caballero y diplomático a quien dedicamos con afecto y respeto estas pocas líneas.

The Rotarian's Open Forum

These columns are open to readers of the magazine for the discussion of questions of general interest or vital import. Contributions should be brief. Being expressions of individual opinion, they are presented without approval or disapproval.

Rotary and the Union

In Answer to Allen D. Albert's Article, "Rotary and Labor"

"THE world is not going mad. It is still in God's hand. No matter how worried you are over strikes, high prices, Socialism, Bolshevism or any other creature, this is true. What is happening 'round about us these days augurs good, not ill for humanity."

So says Allen D. Albert in the May ROTARIAN.

Sure enough, the world is not going mad. Sure enough it is as much in God's hand as ever it was.

God still visits us with wars and typhus and tuberculosis, and Bolshevism, and Bubonic Plague, and Labor Unions, and small-pox, and yellow fever, and Red Anarchy, and influenza, besides a few other diseases, social and physical. It all augurs good. Why worry?

The misery and death of a few scores of millions of people today is destined to bring great happiness to the world 500 years hence. Then why worry. Suffer or die like little men for the welfare of posterity.

That sounds fine, wonderful, altruistic! But the Human Race, or at least a part of it does worry just the same, and notwithstanding the blessedness of it all, mankind does its best to check these beneficent scourges that God in His loving kindness bestows upon us.

God, or His manifestation, Nature is looking after the good of the species. A few hundred million human deaths or a few months or years of world agony means nothing to Nature. There are plenty of people where we came from. But to the individuals included in Nature's plan for the betterment of posterity it means suffering or loss of life, and Man is very tenacious of life. Hence he struggles to check disease and to cut out the social and political cancers that disturb his happiness.

Neither Rotary nor anyone else has any quarrel with labor. Labor is the grandest blessing that came ever to the human family. We are all laborers of one sort or another. Some labor with the muscles, some with the brain, according to how we may be endowed, but all must work to live.

But the Labor UNION is quite another thing. It is a combination or trust made up of about four per cent of the

population, organized ostensibly for beneficent purposes, but in these latter days used for the purpose of exploiting the other 96 per cent of the people.

Rotary and the Labor Union have nothing in common. They are not traveling parallel roads. Rotary is going one way while the Labor Union is going the other. Their policies are diametrically opposed and their teachings inimical. One is the antithesis of the other.

The slogan of Rotary is "Service—not Self. He Profits Most Who Serves Best." Who ever heard of a Labor Union teaching service? If the Labor Union had a truthful slogan it would be "Wages—not Work. He Profits Most Who Shirks Best." The word service is not found in the bright lexicon of the Union. On the contrary, it says to its votaries in substance, "Do as little as you can, and get all you can for doing it."

They were doubtless noble sentiments that first inspired Unionism. There were altruistic reasons for its existence. There were evils in society for it to abate or correct and it did bring about welcome reforms that have apparently improved the condition of a great number of people. But now comes the "Law of Diminishing Returns." Like all institutions grown powerful, the Union tends toward oppression.

Centuries ago, the Church was in the same position. It came, it accomplished great good, it became powerful and finally oppressive. The Inquisition followed and the world struggled for years to shake off the shackles that it had innocently donned in the name of Christ. The burned child shuns the fire, and since that age, the western world has been careful to keep the church confined to its own sphere.

The Labor Union is now approaching the zenith of its power. It has the whole civilized world cowed to a standstill. It has the politician bound hand and foot, the greater part of the press gagged, the pulpit paralyzed. No man, it seems, dare raise up his voice in protest. The Inquisition is at work and the Union now boldly demands that all men be excommunicated from Society unless they join its ranks. That was the attitude of the early Church.

It said, "Believe as we believe, or to the rack you go," and in like vein says the Union, "Join us or starve—join us or we will sear your quivering flesh with the red hot brand of 'scab.'"

The Labor Union has become a vast engine of oppression. In the hands of a few men it is a machine-gun that holds up whole cities and states for the purpose of wholesale robbery in the guise of wages never earned nor possible to earn.

Is the tyranny of the many sweeter than the tyranny of the few? Is oppression by combined capital more to be dreaded than oppression by combined Unions?

The Labor Union is not under proper control. It is running wild without safety valve or governor. It is an irresponsible body, all powerful in operation; but ephemeral only in legal existence. It is unlimited in its privilege to coerce; but a disappearing mist before apprehension or punishment. It is immune from laws that operate against others and it continually cries out for more immunity.

Can Rotary then afford to foster or endorse such a proposition? Hardly. Rotarian McFarland uttered a mouthful of commonsense when he said in the February ROTARIAN, "In our colossal unwisdom we have even taken up the question of capital and labor."

The one thing most needful to restore the industrial equilibrium of the world today is the determination of Governments to place the Labor Union back upon the same plane with the rest of the people, with no laws nor exemption from laws for the especial benefit of the Unions. If the Labor Union desires the support of the people, it will have to adjust itself to proper legal regulation, after the same manner that it aims to regulate others.

If International Rotary shall approach the question at all, let it at least do so consistently with its own teachings. If "Service—Not Self" is good Rotary doctrine, it must by the same token be good human doctrine, else Rotary is "as sounding brass and a tinkling cymbal." And if "Service, Not Self" is good human doctrine it should be good Labor Union doctrine.

"Ye cannot serve God and Mammon."
—W. H. H. MacKellar, Rotarian of Peekskill, N. Y.

A Reader Protests

RICHMOND, VA., MAY 22, 1920.

MANAGING EDITOR, THE ROTARIAN,
Chicago, Ill.

Dear Sir:

Rotary has often been defined or described as a religion. Not any one specific religion, but religion of a nature so broad and comprehensive as to embrace men of all forms of faith and religious opinions.

This being so—and I believe all Rotarians will grant it—it stands to reason that nothing should be done or said in Rotary to discriminate against, or in favor of any one religion; and, surely, not to hurt the feelings of any single Rotarian by attacks—whether conscious or unconscious—upon his particular religious belief.

In the May issue of THE ROTARIAN, under the title of *The Translation of Abraham*, is published an article of a grave and reprehensible nature, and against the publication of this article I do most solemnly protest.

While the word "Jew" or "Jewish" is not mentioned in the article referred to, the names and allusions, and the illustration, are so unmistakable that not the dull-est reader would consider for a moment that any one but a Jew was referred to.

I want to digress here to say that the word "Jew" means a follower of Judaism, and Judaism is a religion. It is a common error to consider Jews as a distinct nationality, and to use the word "Jew" in a national sense, as one would use "American," or "French," or "English." But it is not correct.

The word "Jew" means a member of a certain religious brotherhood, precisely as "Methodist," "Baptist," or "Catholic."

Like that of all other believers, a Jew's nationality is determined by the country of which he is a citizen or a subject. Jewish members of the Rotary Club are as

loyal Americans as the followers of any other religion.

The writer of the article I refer to would not have thought of designating his characters specifically as "Baptist," "Presbyterian" or "Catholic," because he and all of us realize that a man's religious convictions are one of the most sacred of his possessions, and should not be lightly bandied about or used in any invidious connection whatsoever.

I beg to submit that the article in question is unfair in its conception; that it is nasty in execution; that it is utterly lacking in every element of Rotary spirit—that it should not have been permitted even in an ordinary magazine, far less in the official organ of Rotary.

The story to the effect that a man who is a mean, uncharitable, dishonest and unscrupulous profiteer, and is translated by one attendance at a meeting of a Rotary Club into a decent, liberal and generous man and an honest merchant, may from the standpoint of plot be all right, if the writer had made his principle figure to be undistinguished by any sort of label—racial, religious, national, or aught else.

But he goes out of his way by undeniable and unavoidable implication, and by picture, to make this sordid, avaricious, dishonest man a Jew.

As a Jew, as a Rotarian, and as an American, I enter my protest against this flagrant violation of Rotary ethics, and confirm my belief that a protest should be made in behalf of the International Association of Rotary Clubs itself, against the publication of any article that in any wise wantonly offends the sensibilities and hurts the most sacred feelings of any individual, for such publication is detrimental to the interests of Rotary and is a contradiction of its ideals and its spirit.

Very truly yours,
S. O. Lindeman.

The Author Rebuts

YORK, NEBR., JUNE 1, 1920.

MR. GEORGE BACON,
Managing Editor, THE ROTARIAN.

Dear George:

While it will not require a great amount of acumen on the part of any right-minded Rotarian to see that Mr. Lindeman has tied and ham-strung himself and his cause with the tangled rope of his arguments and while the mountain of criticism he sees is but a miniature mole hill too microscopic to be seen with the naked eye, I must clear myself by letting out the horrible fact that until today I was ignorant of the existence of a religion called Judaism, and knowing it not, could not very well maliciously attack it. The character "Abraham," second cousin to "Abe" of Montague Glass' *Potash and Perlmutter* stories, was called upon to

accept the lead because of his adaptation for the clothing business.

If this character is an assault on Judaism, then by this same chain of reasoning, the famous cartoons by McManus, *Bringing Up Father*, thru the Irish characters are virulent attacks on Catholicism, and Bud Fisher's *Mutt and Jeff* cartoons are poisonous stabs at Protestantism. Ridiculous on the face of it!

This story was written to bring out vividly the Vision of Rotary; absolutely nothing else, as nearly all the readers know who have read it. Please ask Rotarian Lindeman to reread it from that angle and see if he does not grasp more this true vision.

Since our Jewish friend has so unkindly criticised this story from such an unwar-

ranted attitude, I am going to take the liberty to slip in the following unsolicited compliment. It is from a big man Rotarily speaking. I don't know him personally, but he was President of his home club, Pittsburgh, Pa., Past District Governor, and has just refused to run for President of International Rotary. He writes:

"The other night I read your 'Abraham' story in the May issue of THE ROTARIAN. I consider it one of the best articles of its kind. Every club should call special attention to your article. There are always a few in every club who really need what John Doe got. Am going to call the boys' attention to your article at our next meeting. I consider myself somewhat of a critic when it comes to a Rotary article and I want to say that in my judgment the article rings true from beginning to end."

(Signed.) Stewart C. McFarland."

Rotarily yours,

Leslie E. Foster.

—R—

A Bouquet

"THE article by the warden of the Iowa State Penitentiary in the May ROTARIAN is the best I have ever read. That warden ought to start a school for the education of wardens. Those places are controlled too much by politics. But, there are also people who will scoff at the idea of discovering the potentiality resident in the soul of a criminal."

—Excerpt from a letter from Mrs. M. R. Boardman, President of the Welfare Board, Delaware County, O. Member of State Girls' Industrial Home Board.

—R—

Another Version

IF a chicken smiles at you—
Safety first.
Please be careful what you do,
Safety first.
You may not mean any wrong;
She's but one girl in a throng,
But your wife may come along—
Safety first.

—Clift.

—R—

"I WISHT I wuz a little rock
A-settin' on a hill;
An' doin' nothin' all day long
But jest a-settin' still.
I wouldn't eat, I wouldn't drink,
I wouldn't even wash—
But set and set a thousand years,
And rest myself, b'gosh."

—Rotary Whistle.

—R—

The Last Word

"MA," roared the so-called head of the house, "where in the demnition bow-wows is my hat? It's a shame the way things disappear around this house. I would just like to know where that hat is."

"So would I," replied friend wife very frigidly. "You didn't have it on when you came home last night."

The VISION of ROTARY

The vision of Rotary is as many sided as there are Rotarians. In this Department appear the thoughts of different Rotarians concerning Rotary in its many aspects and in its application to the affairs of everyday life.



Service not Self

**He Profits Most
Who Serves Best**

Don't Be Self-Satisfied

By E. R. Barton

THE attention which the subject of education has received from the peoples of all times is attested by the countless expositions that have been attempted by their wise men and the great number of widely variant systems and programs that have been devised by their statesmen to carry into effect the philosophy of education peculiar to each nation. This is not to be wondered at when it is considered that it is a very narrow concept of education which limits it to the schools and to the period in life between the sixth and twenty-fifth years. Life is a continual process of education, and a proper philosophy of education must be as broad and as comprehensive as life. Every human situation is an educational situation in which we grow better or worse, greater or less in proportion as we rise or fail to rise to meet its exigencies. The significance of past ages is found in the present development and attainments of our civilization. The meaning of the complex present will be spelt in that larger future civilization to which the present is but the introduction. The human race is being educated for a destiny greater than we of this day can imagine. This is the broad concept of education in which "living itself is learning, life is itself the school, and the Source and Master of life Himself is the teacher."

The Five Agencies

IN this broader view in which education is not limited to the schools, there are five agencies developed by the race in a long, toilsome process of progress by experimentation—home, school, state, church, and vocation: institutions by the aid of which the race is helped to conserve the progress made in the past, preserve the present by making safer the course of experimentation of this generation, and to make possible future progress. The home is the basic unit of civilization in which were first exercised all the functions later specialized in the school, vocation, state, and church. As the problem of gaining food and shelter required more of the parents' time, the training of the youth

was carried on in common by specialists in the school. The vocation arose from interchange of products, and to insure its safety and justice the state became necessary. In each of these organs of society men stand in relation to each other. International Rotary is chiefly concerned with the vocation, and has chosen as its justification for existence that function which justifies the existence of the five great institutions of society—SERVICE TO MANKIND.

As Rotarians, our interests are broad enough to include the problems, not only of the vocation, but of the other spheres of human relationship. The inculcation of the idea of obedience, and the surrender of self to the standards of righteous authority is the service performed for society by the home.

In developing the body as the fit dwelling-place of the mind, and developing the mind as the fit arbiter of its destiny, the school serves society by doing for the child what past ages have done for the race in developing the body and mind.

The underlying idea of the vocation is inter-dependence. No civilized man produces all he needs, nor consumes all he produces. The members of the business world, as they ply their vocations, daily enter into one another's lives and labors. Each man is both a producer and a consumer, and the service of the vocation is in producing one thing that is necessary for many lives, and exchanging it for the many things necessary for one life.

Suum Cuique

THE service of the state is in carrying into effect the idea of "SUUM CUIQUE"—to each man his own whether it be protection in return for conformity to the law, or punishment for violation of the law.

The service rendered society by the Church is the promotion of righteousness, "the transformation of the kingdoms of earth into the Kingdom of Heaven; the addition of love and mercy to justice and the law. The Church is the perpetual

prophet of the ideal, that indefinable destiny toward which man is prompted by a God-given urge within him, winning away the attention of men from things as they are to things as they ought to be."

The Sixth Agency

INTERNATIONAL Rotary is one of the youngest of the great institutions of man, but its philosophers have piloted its course toward the ideal of service, that lode-star of altruism which has guided the progress of the race thru countless centuries, and have adopted a motto resplendent with suggestions of the sacrifices that men have made thruout the ages to make safer and better our institutions—the motto of service, not self—he profits most who serves best. But this service in most cases is no longer an ordeal, as was the sacrifice the cave-man was willing and ready to make as he stood with bloody club over his shoulder at the rocky entrance of his cavern and fought off the terrible sabre-toothed tiger, cave-bear, or his no less savage neighbors, that his home might remain inviolate; or as was the sacrifice made by those who plied their vocations in the days of walled cities when merchants' yardsticks were laid off on the blades of their good broadswords; or as was the sacrifice of the early Christians and other men of all colors and climes that the institutions of the Church might be safe; or as has just recently been the case with those of our own number who have even been willing and ready to make the supreme sacrifice that the institution of the state might be safe. This service of Rotary does not often demand a sacrifice; but is productive of a satisfaction and pleasure that does not come from mere competitive, selfish, greedy plying of one's vocation.

Interchange of Ideas

INTERNATIONAL Rotary is designed to supplement the vocational interchange of goods with a similar interchange of ideas and service; it is designed to continue the specialized education of the

schools into the broader education of life and make of man's business not a process of narrowing his interests and centering them on self until all the young buds of brotherly impulses are rubbed off, until his life shrivels, dries up and dwindles away; but a process of unselfish activity leading to greater activity; of interests developing other interests; of service and fellowship begetting better fellowship, and of making the school of life and business an absorbing, fascinating project rather than a self-ish, depressing routine grind.

America's if not the world's foremost living philosopher, John Dewey, says: "Self is inherently social; it comes into a realization in full, only by relation with society. What man sees in others he attributes to self; what he knows of self he attributes to others. We interact to develop each other." I remember as a child having seen an advertisement setting forth the advantages of patronizing home merchants, in which was a sketch entitled *Driving a Bargain at Long Range* with a picture of a little man seated in a two-wheeled cart driving a horse out at the end of shafts about thirty feet long. Rotary eliminates untold distance between men as they interact to educate one other in life's school, and draws them close by the use of their boyhood nicknames.

I have talked with numbers of men who miss the companionship of their fellows and the formation of the close friendships of their college days. Rotary bridges this gap with the added advantage of a more democratic and wider range of interests represented.

Rotary provides an educational forum in the community where questions of civic interest are discust and the thought-power of the city focust on public problems. There are two dangers to beware of in

civic control. All too many schemes for civic improvement die from under-or-over-exposure to thought and action. Thoro discussion and investigation of a problem in Rotary meetings, followed by vigorous support of the plan decided upon, prevents under-exposure to thought with over-exposure to action, and also prevents over-exposure to discussion with under-exposure to action.

Efficiency experts inform us that we are living up to about 50 per cent of our possibilities. There is no gas so deadly to proper initiative as a modicum of success in our own home towns; no chloroform will so quickly anæsthetize ambition as the praise of one's fellows. Rotary believes in giving flowers to the living; but always in a way to encourage us to fill that place in the world which we only can fill. Rotary would help us shun that pitfall of middle life—the state of being at ease in Zion; would teach us to be not just a bunch of good fellows, but a bunch of fellows good for something.

Rotary brings together varied interests and promotes that understanding which is the basis of co-operation necessary in a democratic or republican form of government. It teaches that the regular fellow prefers to play his part in a harmonious orchestra, rather than to try to play all the parts on his own little tin flute.

Rotary a Living Force

ROTARY is a living, working program for broadening and continuing in life's school the education begun in childhood by the home, school and church. If we are to learn from it how best to serve and most to profit, we must study its precepts and search for the opportunities it provides. In diction, rhyme and meter, Mr. Guest may not be the equal as a poet of

Percy Bysshe Shelley; but in heart and in sentiment he is a Rotarian when he says in *The Rotary Spirit*:

RED roses for the living, and hand-clasps warm and true,
A heart that's tuned to giving, and strength to dare and do;
The sound of honest laughter, the joy of honest toil,
For those that follow after, to leave a finer soil.
All this has been and ever will be the Rotary plan,
A man's sincere endeavor to serve his fellow-man.

A little less self-seeking, a little more for men,
Less bitter in our speaking, more kindly with the pen;
A little less of swerving from paths of truth and right,
A little more of serving and less of dollar might.
More peaceful with our neighbors, and stauncher to our friends,
For this all Rotary labors, on this its hope depends.

To smooth the way for others, to make of life the most;
To make the phrase "our brothers" mean more than idle boast;
To praise sincere endeavor, when praise will spur it on,
Withholding kind words never until the friend is gone;
This is the Rotary spirit, this is the Rotary dream,
God grant that we may hear it before we cross the stream.

—Rotarian E. R. Barton is Superintendent of Schools at Sapulpa, Okla.

What I Have Learnt From Rotary

By H. L. Piner

ROTARY is applied Christianity. The soul of Rotary is altruism.

The true Rotarian is a clean man. He besmirches nothing that he touches. He elevates and refines everything to which he lays his hands. He is a safe man to do business with—safe because of the absolute dependableness of his character; safe because of the absolute dependableness of the service for which that character stands. Rotary, therefore, stimulates business intelligence, sensitizes the business conscience, quickens commercial honor. I do not hesitate to say that any human vocation is ennobled the instant in which its representative enters Rotary.

The sincere Rotarian will meet every just obligation upon him from whatsoever quarter—whether it be his civil obligation to his country; his civic obligation to his city; his social obligation to his community; his educational obligation to his age; his financial obligation to his grocer, or his

moral obligation to his wife. He *must* meet these obligations—not driven by any external force, but impelled by self-respect and love for his own honor.

Rotary is not partisan. Within the organization it stands for the individual betterment of the individual member, his craft and his home; outside the organization it stands for the common good. In every worthy enterprise it competes with nobody; but co-operates with everyone. It carries its gospel of service into business, into social life, into the home circle, into trade and the professions—everywhere contributing to the general welfare.

I have learned from Rotary to endure more and to complain less; to smile more and to frown less; to give more and to expect less; to do more and to require less; to be more and quit being less.

I have learned that there are values in human life too lofty for language to reach; values of such transcendent beauty that we

can only divine them and feel them in wordless silence; values of such sublime import in human character that we cannot voice them, but only know them thru spiritual perception. I have learned to think of men more and to think more of men.

I have learned that love for one's fellow man is too often buried beneath business cares and the rush of hurried feet and heaps of gold; that Rotarians must not be grave-diggers for their altruistic impulses; that man is not a sealed reservoir of divine endowments, but a dispenser of infinite good will; that he who is a beneficiary of God's power must be a benefactor of God's providence. I have learned that the man who withholds his affectionate attention from his neighbor is dwarfing his better self and robbing his life of the luxury of service.

I have learned from Rotary to be more tolerant of the man who disagrees with me; to be more responsive to the man who

needs me; to be less critical of the man who fails me; to be more charitable to the man who strikes me unworthily; to be more forgiving to the man who will not forgive me.

I have learned that a man is broader and bigger when he serves without thought of recompense. I have learned to value more those tangible, invisible, intrinsic and inviolate elements of human character that lift men infinitely above the money they make or the goods they sell or the lands they own or even the bodies in which they serve. I have learned that the smallest business transaction may be seasoned with qualities as lofty and sacred as any to which the soul can aspire.

I have learned the sublime truth of the possible development of human character from weakness to strength; from inferiority to superiority; from half-usefulness to whole-usefulness; from vegetative existence to sure-enough living. I have learned that it is a dreadful, awful thing to be a man without being manly and that out yonder ahead of me stands another and a better man, bearing my name—my nobler self that is to be and shall be, beckoning me to objectify in my life my dreams of perfect manhood.

I have learned to remember in dark hours that other men are bearing heavier burdens than mine with stolid, stoic heroism, un-

complaining and unafraid; that it is good to get up close to such a man, let my own heart catch the rhythm of his pulse and feel the steadiness of his nerves, that I might know the power of his indomitable will.

I have learned that the strife and the bitterness which sometimes rupture friendships and create unforgiving enmities are but the superficial fretting of children, not the mighty sentiments that make us men.

I have learned that there is a living code of ethics which dignifies every business transaction and ennobles every professional service; that in mingling with the world about us we touch elbows every day with men whose characters are inspiring and whose comradeship is a benediction—kings and princes in their work-a-day clothes. I have learned that a man, if he is a man, has no moral right to be his second-best anywhere, any time, but that he must be his first-best everywhere and all the time; that the Golden Rule is not an empty theory, but a work-a-day code of ethics in which it is a delight to give one's first-best to all the world, and one's second-best to none.

The comradeship of Rotarian life energizes and quickens into action the finer endowments of human character and stimulates those charities and fraternities which bind the whole world into one indissoluble brotherhood. The true Rotarian will not

hold ungenerous or unkindly sentiments toward a brother Rotarian nor any other man; but he stands with all his might against every influence that is inconsistent with the common good. The Rotarian is a world-friend.

The Rotary message of service is not only applicable to all phases of business, but is easily applied to every human transaction, whether between merchant and customer, corporation and individual, landlord and tenant, lawyer and client, physician and patient, king and peasant, or landowner and ditch-digger. The principles of Rotary will elevate a horse trade from a skin game into a square deal for both men—or it will transpose an international quarrel from imminent warfare to an amicable adjustment for both countries. If the crowned heads of Europe had been Rotarians there would have been no world-war. For Rotarians know that the highest and holiest values of human life are conserved not where men kill, but where they love.

Rotary believes in service plus; such service as leaves a surplus of benefit over and above the service itself. True Rotarianism leaves a survival of spiritual values that are as sacred as the human soul and as immortal as God.

—Address delivered before the Rotary Club of Denison, Texas.

Diamond Dust

A Song of Service

NOT mine the power to command men,
Nor mine the power to lead;
Nor mine the gift of sparkling wit
A claimant's case to plead.
I cannot climb the dizzy heights
Of oratoric nerve,
Nor revel in its keen delights—
I simply serve.

The mighty world—that vast emprise—
I cannot sway at will,
Nor move its puppet men about
To deeds of good or ill.
I cannot make the universe
Its ordained path to swerve
To make or mar a kingdom—
I simply serve.

But I can make the heart beat light
And fill a life with joy,
And scatter bits of sunshine
To help some lonely boy.
Or smooth the steep road to success,
Of courage give reserve
To overcome some handicap—
I simply serve.

I simply serve.
But what delight is mine
To lift some life from shadow,
To point the way Divine
To health and God's great goodness;
To restore faith and verve
In each heart as I journey—
I simply serve.—Mark Newkirk.

Laugh!

BUILD for yourself a strong box,
Fashion each part with care;
Fit it with hasp and padlock,
Put all your troubles there.
Hide therein all your failures,
And each bitter cup you quaff,
Lock all heartaches within it,
Then—

SIT ON THE LID AND LAUGH.

Tell no one of its contents,
Never its secrets share,
Drop in your cares and worries,
Keep them forever there.
Hide them from sight so completely
The world will never dream half,
Fasten the top down securely,
Then—

SIT ON THE LID AND LAUGH.

—Rotary Punch.

A Recipe

TAKE a grain or two of love
Half an ounce of fun;
Tablespoon of jollity
(Wait until it's done).
Teacupful of fellowship,
Service by the yard,
Friendship measure level full,
(Beat it very hard)
A little joke with lots of work;
Mix great love of man—
When it's done, I think you'll find
A RO-TA-RI-AN.

—Amelie Adams Harrington, Atlanta, Ga.

The Man Who Follows

ONE day an old umbrella mender brought his skeleton frames and tinkering tools into the alley back of my office. As he sat on a box in the sun mending the broken and torn umbrellas I noticed that he seemed to take unusual pains, testing the cloth, carefully measuring and strongly sewing the covers.

"You seem extra careful," I remarked.

"Yes," he said, without looking up. "I try to do good work."

"Your customers would not know the difference until you were gone," I suggested.

"No, I suppose not!"

"Do you ever expect to come back this way?"

"No, never."

"Then why are you so particular?"

"So it will be easier for the man who follows me," he answered in his simple, kindly way. "If I put on shoddy cloth or do bad work, they will find it out in a few weeks, and the next old umbrella mender will get the cold shoulder, the stony stare, the bull dog and the gate." —Ginger Jar.

LIFE is an arrow, therefore you must know
What mark to aim at, how to use the bow—
Then draw it to the head and let it go!

—Anon.

Standing of Clubs in International Rotary Attendance Contest for Month of May 1920

HO HUM!—same old bunch in the Ten High of Division A. San Antonio is the only newcomer. We wish them luck, but their advent isn't so very exciting, for they never were one of the "cellar" ones. Actually, if we depended on Division A "Ten Highest" for thrills, we'd be sadly disappointed each month. Why, we can almost make up this division before the figures arrive. When will some of our sleepy-head "A's" wake up and make the old regulars worry a bit?

Boston, New York, Brooklyn and Cleveland are still down in the cellar. (It must be a well-stocked cellar!) Yo ho ho and a bottle of rum! And we're surprised at Ithaca—we're afraid she's beginning to keep bad company.

There are some new arrivals in Division B this month—Tulsa, Regina, Lynn and Macon. Here's to you, Busy B's, but remember, it isn't so much the getting there but the staying there. Newark, N. J., is forging steadily ahead and certainly deserves credit for not becoming discouraged after being dropt from the contest after 16 months' reign. Little ol' Davenport holds the honor of having been among the ten high in Division B for twenty successive months—longer than any club in the Association.

Chanute, Wichita Falls, Altoona and Fort Dodge have jumped into the limelight in Division C—Ten Highest. Congratulations to Boulder, Colo., and Henderson, Ky., for four months' successive reign in Division C. Four consecutive months may not seem much, but remember, it is much harder to keep your place in Divisions C and D, because there are about three times as many clubs competing.

Well, here we are among the baby clubs, and believe me, they are "going some" in the matter of high attendance percentages. Burley, Idaho, and Alameda, Calif., both had a 100% month, each holding four meetings. Keep it up, kids, you're doing fine. It is interesting to note that among the Ten Highest in Division D there are five clubs which were affiliated as of 1 May, 1920.

Some clubs which have noticeably increase their attendance percentages during the past month are: Paterson, N. J., 36 to 54%; Brantford, Ont., 57 to 77%; Rome, Ga., 59 to 73%; Sault Ste. Marie, Mich., 82 to 94%; Muncie, Ind., 63 to 79%; Murfreesboro, Tenn., 69 to 82%; Waterloo, Ia., 68 to 81%; and Wichita Falls, Texas, 73 to 94%.

District No. 19 has the highest district percentage and, as usual, Districts 21, 23, 22, 17 and 12 are close on their heels. Without doubt, we have made a remarkable record this month—only 29 clubs in the whole Association failed to report their attendance for May. Our average percentage for the month, 70.41%, exceeds any previous record.

—By the Chatterbox.

STANDING OF CLUBS IN ATTENDANCE FOR MONTH OF MAY, 1920

Division A—Clubs having more than 200 members.

Division B—Clubs having between 100 and 200 members.

Division C—Clubs having between 50 and 100 members.

Division D—Clubs having less than 50 members.

Only those clubs whose reports have come thru the District Governors' hands to the Headquarters office by the 15th of the subsequent month are considered in the competition.

NOTE.—Bold-face figures before names of clubs designate number of times in succession clubs have appeared in list.

Name of Club	Membership	Number of Meetings	Average Attendance	Average Percentage
DIVISION A—Ten Highest				
3 Seattle, Wash.	287	4	237	82.57
6 Worcester, Mass.	242	4	198	81.81
19 Oakland, Calif.	222	4	180	81.08
12 Tacoma, Wash.	228	4	179.75	78.83
5 Los Angeles, Calif.	222	4	174	78.37
2 Toronto, Ont.	326	4	252.5	77.45
19 San Francisco, Calif.	294	4	225	76.53
8 Portland, Ore.	298	4	222.75	74.74
19 Indianapolis, Ind.	300	4	222.25	74.68
San Antonio, Texas.	214	4	155	72.42

DIVISION A—Five Lowest				
Ithaca, N. Y.	220	2	107	48.63
4 Boston, Mass.	257	4	122	47.47
19 New York City, N. Y.	453	5	210	46.35
7 Cleveland, Ohio	355	5	160.8	45.29
5 Brooklyn, N. Y.	339	5	98	28.90

DIVISION B—Ten Highest				
3 Calgary, Alta.	127.5	4	114.5	89.80
5 Bellingham, Wash.	111.25	4	99.25	89.20
3 Quincy, Ill.	110.75	4	98.5	88.93
3 Newark, N. J.	156	4	137.25	87.98
20 Davenport, Iowa	159.5	4	137	85.89
Tulsa, Okla.	125.5	4	107.7	85.81
Regina, Sask.	101	4	86.5	85.64
Lynn, Mass.	111	4	93	83.78
Macon, Ga.	114	4	94.5	82.89
3 Niagara Falls, N. Y.	140	4	115.7	82.64

DIVISION B—Five Lowest

3 Reading, Pa.	112	4	54	48.21
2 Havana, Cuba	138	4	61.7	44.80
Providence, R. I.	152	4	65	42.76
3 Youngstown, Ohio	145	4	53	36.55
Hartford, Conn.	125	1	40	32.00

DIVISION C—Ten Highest

Chanute, Kans.	53	1	50	94.33
Wichita Falls, Texas	93	4	87.4	93.97
2 Grand Junction, Colo.	50	4	46.5	93.00
Altoona, Pa.	54	4	50	92.59
2 Dodge City, Kans.	51	2	47	92.15
4 Boulder, Colo.	57	4	52.5	92.10
Henderson, Ky.	53	4	48.5	92.07
Fort Dodge, Iowa	60.5	4	55.5	91.73
3 York, Nebr.	78	4	71	91.02
Champaign, Ill.	86	5	77.4	90.00

DIVISION C—Five Lowest

4 Fitchburg, Mass.	81	4	41	50.61
Lake Charles, La.	94	4	47	50.00
Corpus Christi, Texas	68	4	33.5	49.26
Holyoke, Mass.	99	4	48.5	48.50
2 Haverhill, Mass.	86	3	41	47.67

DIVISION D—Ten Highest

3 Burley, Idaho	25	4	25	100.00
Alameda, Calif.	16	4	16	100.00
Nanaimo, B. C.	24	4	23.75	98.95
2 Austin, Minn.	29	5	28.60	98.62
Greenville, N. C.	26.5	2	26	98.11
North Battleford, Sask.	20	5	19.4	97.00
Longview, Texas	28	1	27	96.42
Aurora, Neb.	26	4	25	96.15
2 McPherson, Kan.	33	2	31.5	95.45
Blackfoot, Idaho	21	4	20	95.23

DIVISION D—Five Lowest

Middletown, N. Y.	32.5	2	18.5	56.92
5 Bronx, N. Y.	45	3	24	53.33
Morris, Ill.	42	3	21	50.00
Stillwater, Minn.	31	2	14.5	46.77
Sherbrooke, Que.	29	2	11	37.99

MAY ATTENDANCE REPORTS FROM DISTRICT GOVERNORS (In order of percentages)

District	Name of Governor	No. of Clubs in District	No. of Clubs Not Reporting	Average Membership of Clubs	Average Per Cent Attendance of All Clubs in District	No. of Clubs Reporting Average Per Cent of Sixty or Above
19	C. C. McCullough	14	..	70.93	84.27	14
21	Roger H. Motten	22	..	45.5	83.35	22
23	Alex Sheriffs	26	..	84.59	82.35	26
22	Clayton M. Williams	17	..	112.78	80.78	17
17	Robert H. Timmons	61	..	68.21	77.54	60
12	James O. Craig	40	..	61.41	77.34	37
14	Benj. C. Brown	30	..	61.83	74.66	29
7	Rogers W. Davis	31	..	63.05	74.04	31
13	I. L. Graves	15	..	99.73	73.96	15
9	H. E. Van de Walker	27	..	73.25	72.49	27
15	Harry B. Craddick	39	..	63.34	72.31	39
16	Chas. Strader	49	4	55.83	71.53	43
18	Robert E. Vinson	32	..	88.03	71.44	24
6	Edwin C. May	27	..	80.69	71.28	23
5	Ralph W. Cummings	34	..	82.34	70.91	28
4	F. Austin Lidbury	34	..	118.89	69.67	28
3	Thos. C. Sheehan	26	..	92.59	68.85	20
1	G. S. Inman	6	..	62.11	67.98	5
2	Chas. W. Lovett	33	..	81.41	64.76	22
8	T. L. McGill	46	9	66.64	60.91	34
20	Joe T. Young	25	7	59.61	54.80	17
10	John R. Bentley	31	9	123.34	49.79	17
11	Chas. E. Watkins	44	..	36.62	44.53	26

Total number of districts reporting	23
Total number of districts not reporting	0
Total number of affiliating clubs (31 May, 1920)	739
Total number of clubs reporting	680
Total number of clubs not reporting	29
Clubs at large and in the British Isles (no report required)	30
Total number of clubs reporting no meetings held	0
Total number of clubs reporting average per cent of sixty or above	604
Average per cent of districts in U. S., Canada and Cuba	70.41



CLUB NOTES



Rotarian Bowling Tournament

WINNIPEG, MANITOBA, CANADA.—The 4th Annual International Telegraph Bowling Tournament of the Rotary Clubs of the United States and Canada was held under the auspices of the Winnipeg Rotary Club in April, in which 45 clubs participated. Oakland, California, was the winner, Rotarian Whitney of Oakland making 236 the highest individual score. A. B. Sliter of Elmira won the highest individual three game score, total 625. Rotarian F. H. Mitchell, Chairman in charge. Following is the standing of the Clubs and total scores:

1. Oakland, Cal. 2838
2. Elmira, N. Y. 2819
3. Sacramento, Cal. 2795
4. Watertown, N. Y. 2724
5. Sheboygan, Wisc. 2712
6. New York, N. Y. 2708
7. Chicago, Ill. 2704
8. Spokane, Wash. 2683
9. Brockton, Mass. 2669
10. South Bend, Ind. 2612
11. Sioux City, Ia. 2605
12. San Francisco, Cal. 2604
13. Columbus, O. 2594
14. Ottawa, Ont. 2593
15. Winnipeg, Man. 2575
16. Davenport, Ia. 2533
17. Indianapolis, Ind. 2531
18. Niagara Falls, N. Y. 2528
19. Piqua, O. 2520
20. Benton Harbor, Mich. 2519
21. Muskegon, Mich. 2503
22. Dallas, Tex. 2498
23. Racine, Wis. 2494
24. Poughkeepsie, N. Y. 2469
25. Toledo, O. 2467
26. Brooklyn, N. Y. 2460
27. Green Bay, Wis. 2459
28. Lima, O. 2446
29. Newark, N.J. 2442
30. Waterloo, Ia. 2435
31. Calgary, Alta. 2421
32. Albany, N.Y. 2420
33. Peoria, Ill. 2417
34. Houston, Tex. 2416
35. Scranton, Pa. 2402
36. Duluth, Minn. 2367
37. New Haven, Conn. 2364
38. Evansville, Ind. 2355
39. Regina, Sask. 2281
40. Kansas City, Mo. 2269
41. New Philadelphia, O. 2225

42. Detroit, Mich. 2214
43. Kewanee, Ill. 2178
44. Port Arthur, Ont. 2131
45. Bridgeport, Conn. 2022

—R—

RICHMOND, VIRGINIA.—Men who formerly only took a passive interest in Rotary now find something real in the shape of a real live boys club started by the Club. Ample funds have been provided, fine club rooms fitted up and an experienced boys work secretary put in charge. The boys govern themselves, collect dues, assess fines and inflict penalties. They have a president, senate, house of representatives, judiciary, cabinet, etc., just like the Federal Government. The club is trying to reach thru other boys clubs, the 10,000 under-privileged boys in Richmond.

—R—

BAY CITY, MICHIGAN.—To show that a Secretary is not treated with contempt, Andrew A. Patterson of the Bay City Club on his removal to Portland, Oregon, was presented with a beautiful gold watch.

Best Gutta Percha on Earth

KIRKSVILLE, MISSOURI.—Rotarian Dr. George S. Still found that boy's stomachs are like gutta-percha when, assisted by the Boys Committee, a "Wienie Roast" for 450 boys was staged in the Still cow-pasture. A wagon-load of wienies and 5000 buns, doughnuts and marshmallows, besides a wagon load of 5-gallon bottles of water, were consumed. The affair showed that the Boys Committee of Kirksville Rotary Club know how to stage something the boys like. Even the dogs that came along with the boys were well-filled with wienies and scraps.

Rotarian Professor Rothschild is organizing a Boys Rotary Band and free instructions are given one night a week.

—R—

NEW YORK, NEW YORK.—In his wonderful impersonation of Lincoln, Frank McGlynn gave a special reading and talk before the New York Club.

Out of one thousand school boy essayists writing on the topic of *My Ideal of an American Citizen* and *Why the Foreign Born should Become American Citizens*, the 29 prize winners were guests at a Rotarian Luncheon. Lawrence F. Abbott of the *Outlook* and member of the Awards Committee, presented the prizes.

—R—

CAIRO, ILLINOIS.—Ground for a \$15,000 "swimmin' hole" will be broken within the next thirty days. The Boys Committee solicited contributions from the public-spirited citizens. They are also assisting in a movement to establish a tuberculosis hospital.

The first Ladies Night was held at the Palmetto Cafe and was announced one of the most successful banquets and entertainments of the season.



The winning Oakland Bowling Team. Top row, left to right: Ralph Whitney, Carsten Schmidt, August Gerhard, Harry Kelton. Seated, left to right: Norman De Vaux, Frank M. Reed, Captain, and Grover Ballard.

EL PASO, TEXAS.—Rotarians are planning to interest the better element among the business men of Juarez, Chihuahua, Mexico in Rotary. They figure that the various factions in Mexico have had enough war and the latest "bloodless" revolution is the final one for some time to come. The citizens of Juarez were interested in the formation of a Rotary Club a few years ago but conditions prevented its organization at that time.

SAN FRANCISCO, CALIFORNIA.—Regular monthly Golf Tournaments have been a means of promoting closer acquaintance among the members. Prizes of cups and medals are given and the losing team banquets the winner after each tournament is over. There was a "Friendly Enemy Day" on which each member brought his competitor to luncheon to let the world see that men in the same line of business can and do get along together and have a great deal in common.

ROANOKE, VIRGINIA.—The Rotary Club defeated Kiwanis 14 to 9 in a recent ball game, the net proceeds amounting to \$308.79 was turned over to Rotarian Ed. R. Johnson, Treasurer of the Roanoke Library Fund.

ATHENS, GEORGIA.—A benefit ball game for the Salvation Army was recently staged by the Rotary and Kiwanis Clubs.

SIoux CITY, IOWA.—The "Sunshine Club" sponsored by Rotary, made it possible to buy handsome rubber-tired book trucks at a cost of about \$250.00. These trucks filled with the latest circulating books have been installed in the hospitals. One of the leaders in the movement says that it is a new field that lies undeveloped at the door of practically every Public Library in America. Much care and thought is given to the selection of books to be placed in the hospitals. Only books of large, clear type and light weight are used. Many patients have an opportunity to read books they have long desired to read but could not for lack of time.

Patients watch for the coming of the hospital librarian and her book truck and on all sides she meets such expressions as these: "I am not nearly so lonesome since I have had books to read." "When are you coming again?"

JACKSON, MISS.—Members at a recent luncheon, were seated and classified into five groups according to their height, designated as follows:

Class a—Those 6 feet tall and over.

Class b—Those 5 ft.

A Royal Ram



Rotarian John Webb of Indianapolis and one of the four Rambouillet rams bought from him by the Mikado of Japan. With the four rams, the Japanese Emperor bought 27 ewes of the same breed.

10 in. tall and over.

Class c—Those 5 ft. 8 in. tall and over.

Class d—Those 5 ft. 6 in. tall and over.

Class e—Those less than 5 ft. 6 in. in height.

TAMPA, FLORIDA.—Just to be in style, Florida Clubs secured the exclusive use of the Clyde liner *Lenape* for the trip from Jacksonville to New York. They were joined along the way by delegations from Georgia, South Carolina and Alabama.

The Club took over the Salvation Army Drive and put it over in one day. They also conducted a one day intensive drive for Boy Scouts and raised \$10,000 to finance a better organization with the service of a paid organizing director.

CHICAGO, ILLINOIS.—After carefully con-

sidering monuments, statuary, etc., the Rotary Club decided that a grove of hard-wood trees would be the most fitting memorial to its members and their sons who gave up their lives in the Great War. Accordingly the Club recently planted on an island in the Lincoln Park lagoon, one hard-wood tree in honor of each member or son of a member who died in the War.

LANSING, MICH.—The Rotarians, in co-operation with other organizations have started a new club house for poor boys who do not have the privilege of the Y. M. C. A. Shower baths and club rooms are being installed and accommodations are being made to take care of 300 boys.

SAULT STE. MARIE, ONTARIO, CANADA.—The Sault Ste. Marie, Canada, Rotary Club recently entertained the Sault Ste. Marie, Michigan, Rotary Club in a joint get-together and get-acquainted meeting.

BOISE, IDAHO.—The Boise Rotarians celebrated Rotary Birthday in a novel way by a dinner and dance. The principal event of the evening was an extemporaneous oratorical contest, the speakers being selected by drawing the names from a hat. The prize was awarded to Rotarian York in the form of a tin coffee pot elaborately decorated with ribbons.

BINGHAMTON, NEW YORK.—In the American Day Parade, the Rotary Club slogan was "Sam is My Uncle, Who is Yours?" The Binghamton Club is one of the leading organizations in Boys Work. Chairman Frank E. Warner of the Boys Work Committee with the assistance of Rotary has made the following plans for the year:

1st. Every Rotarian to participate in some form of Boys Work.

2nd. A swimming pool for the Boys Club.

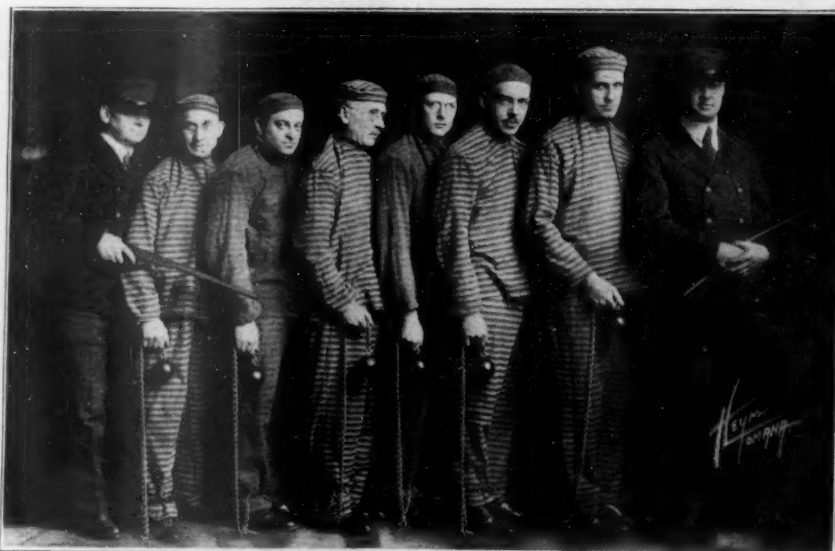
3rd. Boys Hotel modeled on the Kansas City plan.

4th. A Boys Club in the 1st ward.

5th. A Play Ground for members of the Boys Club.

Two juvenile speakers from the Boys Club in straight-from-the-shoulder boy's style, told the Rotarians how much their work was being appreciated by the boys in the city. In the "Big Brother" movement, Binghamton has accomplished wonders and is a model as to what Rotary Boys work should be.

GREENSBURG, PENNSYLVANIA.—A special train carrying Rotarians from the recent District Conference killed Dr. M. C. Carpenter, a highly respected citizen of



Behold these sinners. They were late at a Rotary Club luncheon in Omaha and proper justice was at last meted out to them. Late comers are a hard lot. Watch your step.

Linesville, and severely injured his son. The Rotary Clubs immediately appointed a committee which collected funds and sent condolences to the family.

SAN BERNARDINO, CALIFORNIA.—500 Rotarians from Los Angeles, Long Beach, Santa Ana, Riverside, Redlands and other California cities held a joint outdoor meeting under the auspices of the San Bernardino Rotary Club. District Governor Alex Sherriffs presented the charter to the new Clubs of the 23rd District, Santa Ana, Riverside and Redlands. The guests enjoyed a barbecue and a splendid program of stunts.

BUFFALO, NEW YORK.—*The Cog*, the official club organ, publishes a list of "Boy Help Wanted" ads each week for the benefit of Rotarian employers, with gratifying results.

WILMINGTON, NORTH CAROLINA.—Frieda Hempel, the world famous soprano, gave a concert under the auspices of the Club in which nearly a thousand dollars was cleared. The money will go for boys work. Miss Hempel, in appreciation of the Rotary Club, gave her signed photograph, which will be placed in the club room.

BROOKLYN, NEW YORK.—*Brooklyn Life*, a popular weekly, is now publishing elaborated notes and announcements for the Club. The money that was spent on Club publications is now turned over to Welfare Work. The notes are read more generally by the public and it serves as a better advertising medium of the work of Rotary.

MADISON, WISCONSIN.—Two and a half years ago the Rotary Club entertained the fatherless boys of Madison at one of its weekly luncheons. Among the boys who came were three brothers. Their father had died of tuberculosis and the mother was working hard to keep the family of several children together. The three boys

were clean and neatly drest and their manly appearance and actions made a hit. A Rotarian asked who they were, learned their circumstances and wrote to the mother congratulating her on raising such fine, clean boys. It was only a little act on his part but it brought joy to the poor little mother. But that was not all. The Rotarian asked her to send the eldest boy to see him. He came. His shoes were

still he is a real boy, full of life and pep. He saves his money, is helping his mother and still is leading his class in high school. The Rotarian is going to send him to college and before he graduates he will have mastered a trade. He is even now considered a valued part of the organization of this Rotarian. That's real ROTARY.

EVANSVILLE, INDIANA.—The prize scream was recently pulled off at a Rotary luncheon here. Local newspaper headlines flared the announcements that a famous Chinese Editor, Lee Chung, touring the United States was to address the Club. A whole flock of reporters and a battery of photographers were present on the big day. Editor Lee was drest in immaculate American attire and was accompanied by his secretary and interpreter. During the dinner he was silent.

Dr. Moschelle, his secretary, gave a talk on Chinese newspaperdom and photographs of the distinguished visitor were given the reporters.

After dinner, Editor Lee himself addressed the assembly in fluent Pekinese. One hundred and fifty business men drank in every word on a timely subject interpreted sentence by sentence by the amiable interpreter, Dr. Moschelle. Editor Lee had been going for about twenty minutes when Rotarian Har-

old had a fuss at the door trying to keep out a big sailor, who, when he finally got in was told he was interrupting a famous Chinese Editor. "Editor, Hell!" said the sailor, "He's a High Street Chink laundryman and I want my shirt and collars!"

The place was in an uproar and the sailor cleared for action until it was explained that it was all a joke on the club. The town was still laughing over the Chinese Editor fake, when the Ladies' Night Program went it one better.

Unannounced, the officers' wives took charge and showed the men how to run a real meeting.

(Continued on page 32)

Call Address "Edison, New York"

From the Laboratory
Thomas A. Edison.

Orange, N.J. May 13, 1920.

Mr. P. A. Smith,
East Orange, N.J.

Dear Mr. Smith:

I have received your letter of May 12th, and Mr. Meadowcroft has told me of his talk with you and Mr. Moriarty.

Your invitation to me to accept Honorary Membership in the Rotary Club of the Oranges is greatly appreciated and it gives me much pleasure to express my acceptance.

I must ask you however, to excuse me from attending the meeting on June 2d. My hearing has grown so poor and my time is so taken up with a vast array of work that I have given up the idea of attending any social functions.

I appreciate the good features of the Rotarian idea and the Club has my most cordial good wishes.

Yours very truly,

Thomas A. Edison

worn but neatly polished; his face and hands were clean; his hair combed. He removed his cap when he came in. He looked his questioner square in the eye as he was asked about his ambitions. He wanted an education and it was promised him and at the same time he was offered an opportunity to learn a trade while attending school. Tears came to his eyes, there was a swelling in his own and his benefactor's throat when he gladly accepted the offer. For two and a half years he has hurried to the shop of the Rotarian every day as soon as school is dismissed, dons his overalls and goes to work. He does not have to be told twice to do anything and



Why Indeed?

IN the first act the villain threw the suffering heroine in front of a train; in the second he shoved her off a boat; in the fourth he lockt her in a room and set fire to the place, and in the fifth he askt: "Why do you distrust me, Nellie?"—*Pittsburgh Post.*

CITY Lady (down on the farm)—
"Oh, what cute little cowlets."
Farmer—"Pardon me, Madam, those are bullets."

THEY were rehearsing for the opera when the conductor was nearly frightened out of his boots by a terrific blast from the trombone player in the corner.

"What are you doing?" roared the conductor.

"I'm sorry, sir," came the reply. "It was a fly on my music. But," he added, with just a touch of professional pride, "I played him."—*Binghamton Press.*

PASSENGER (after first night on board ship)—"I say, where have all my clothes vanisht to?"

Steward—"Where did you put them last night?"

Passenger—"I folded them up carefully and put them in that cupboard over there."

Steward—"I see no cupboard, sir."

Passenger—"Are you blind, man? I mean that one with the round glass door to it."

Steward—"Lor' bless me, sir, that ain't no cupboard. That's the port hole."—*New York Globe.*

ANEGRO soldier coming back to the dressing station with his right hand missing was seen to stop suddenly and start briskly back towards the front. When questioned as to why he changed his mind, he said:

"Well, sah, I was starting back to find mah hand."

"But," he was told, "you can't grow it on again."

"No, sah, but mah dices was in dat hand."—*Cottonyarns.*

DADDY—"No, your mother never drest the way you girls do today to catch a husband."

Daughter—"Yes, but look what she got."

"Moike was drowned last night."

"Is that true? Couldn't he swim?"

"Yes, but he's a union man; he swam for eight hours and quit."—*Good News.*

Salesmanship

TWICE in the deal he had me to the place

Where I was hungry for a dotted line

Whereon I might inscribe, with facile grace.

This well-belovéd signature of mine.

But at each moment psychological
He turned my thoughts from purchase to regale

Me with a "funny" yarn apocryphal—
I went away. He never closed the sale.

I bought a thing I do not like so well

As that the foolish "salesman" represented.

This other salesman knew just how to sell

And make me with my purchase half contented.

—*Strickland Gillilan.*

THE burglar's wife was in the witness box and prosecuting counsel was conducting a vigorous cross-examination.

"Madam, you are the wife of this man?"

"Yes."

"You knew he was a burglar when you married him?"

"Yes."

"How did you come to contract a matrimonial alliance with such a man?"

"Well," said the witness sarcastically, "I was getting old and had to choose between a lawyer and a burglar."

The cross-examination ended there.

NANCY was saying her prayers. "And please God," she petitioned, "make Boston the capital of Vermont."

"Why, Nancy," exclaimed her shockt mother, "what made you say that?"

"'Cause I made it that way in my examination."

MOTHER—I wish you wouldn't stand on the steps so long with that young man when he brings you home.

She—Why, I only stood there for a second last night.

Mother—Is that all? I really thought I heard a third and a fourth.

Mrs. Nosey Nancy (to Pat the digger):
"What are you digging for?"

Pat: "Money."

Mrs. N. N.: "Is that possible! When do you expect to get it?"

Pat: "Saturday."—*Tulsa Gasser.*

Different

"IT'S just as wrong to gamble when you win as when you lose."
"Yessah," answered Rastus. "De immorality am just as great; but de inconvenience ain't."

—*Rotary Voice.*

Dying

I AM dying, Catherine, dying;
What was fading now seems bright;
Changes o'er us all are lying,
Angels I shall see tonight.

I am dying, Catherine, dying,
And I feel a heavenly splash.
I am dying, Catherine, dying,
I am dying my mustache.

"And when I kist her I smelled tobacco on her lips."

"You object to kissing a woman who smokes?"

"No, but she doesn't smoke."—*Jack-o-Lantern.*

A Bond of Sympathy

MRS. GOTTAWAD was showing Hilda, the new Swedish maid, over the house, and explaining her duties. "This," she said, "is my son's room. But he is not at home now. He is in Yale."

"Yah?" Hilda's stolid face lit up with sympathetic understanding. "My brudder ban there, too."

"Is that so? What year?"

"Ach, he not ban there year. Da Yudge yust say, "You Axel, sixty days in yail."

—*Nuggets.*

"I always sleep with gloves on. That is what makes my hands so soft."

"H'm! Do you sleep with your hat on also?"—*Klods Hans (Copenhagen).*

Playing the Game

IN the wild and woolly west a game of poker was in progress. A tenderfoot, looking on saw one of the players deal himself four aces from the bottom of the pack. The tenderfoot whispered indignantly to another onlooker:

"Did you see that?"

"What?" asked the other.

"That swindler dealt himself four aces," the tenderfoot hissed.

"Waal," was the astonisht reply, "wasn't it his deal?"

—*From Blighly.*



Champion

You Have Never Tried This of Course

BUT if you will give a Champion No. 3450 Insulator this test you will find that the Insulator can be successfully driven into a solid bar of lead without cracking or injuring the Insulator in the slightest.

Our No. 3450 Insulator, the foundation of all genuine Champion Spark Plugs, has been perfected until it will stand up under abnormal conditions—conditions far more severe than those encountered in ordinary usage.

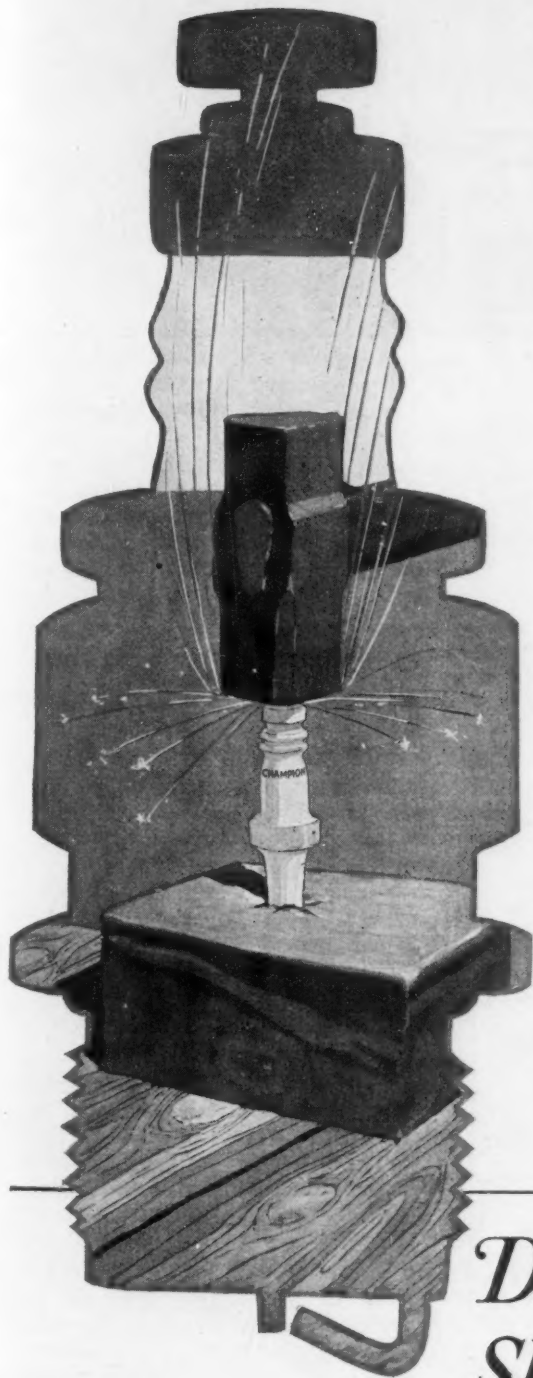
Champion dependability accounts for the fact that Champion Spark Plugs have been adopted as standard equipment by more automobile, truck, tractor and engine manufacturers than any other make of spark plug.

*Be sure the name Champion is on the
Insulator and the World Trade
Mark on the Box*

Champion Spark Plug Company
Toledo, Ohio

*Champion Spark Plug Company, of Canada, Limited,
Windsor, Ontario*

DEPENDABLE SPARK PLUGS



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BUFFALO
450 Rooms 450 Baths

DETROIT
1000 Rooms 1000 Baths

CLEVELAND
1000 Rooms 1000 Baths

ST. LOUIS
650 Rooms 650 Baths

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Hotel Sherman
Downtown Rotary Club Hotel
Write R after your name when you register (R). Luncheon of the Chicago Rotary Club every Tuesday at this Hotel at 12:15. Visiting Rotarians always welcome.



Hotel Majestic
Central Park West at 72nd Street. NEW YORK CITY
A hotel of distinction
For guests of discrimination
With tariff in moderation
Near to the center of interest. Comfortably distant from the area of confusion. Stop at the Rotary Hotel next time you're in New York. You will have my personal attention.
Write me for information budget with auto map, etc., sent gratis.
Rotarian Copeland Townsend
Lessee-Director

THORNE, MULHOLLAND, HOWSON & McPHERSON

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BANK OF
HAMILTON BUILDING

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Broadway and Thirtieth Street
NEW YORK

Quaintest Place in America
A WONDERFUL RESTAURANT

AUGUST JANSSEN, Rotarian

Branch at New Haven, Conn.

Club Notes

(Continued from Page 29)

Mrs. William Ehrich acted as president, Mrs. Frank Hatfield as secretary, Mrs. John Berryhill as treasurer, Mrs. J. C. Greer as sergeant-at-arms, and Mrs. Louis Nagle, Mrs. Harry Loewenthal and Mrs. Al Sevringhaus were directors. They called each other by first names, as do the men, answering to Bertha, Hattie, Julia, Sadie, Cora, Grace and Mabel. The men called on were likewise hailed by their first names.

Mrs. Ehrich made a splendid presiding officer and wielded a wicked gavel which consisted of a rolling pin, labeled "Persuader." Rev. Dresel, who often butts-in during the men's meeting, was first to pop up in his usual manner and quick as a flash Mrs. Ehrich assest a fine. From then on those who spoke without permission and those who were called on to talk were all fined and Mrs. Greer collected, using a market basket.

In several reports on boys work, day nursery and the like, some mighty clever travesty phrases and plays on members were used.

The ladies said the day cost the men's entertainment committee \$972.46 and had the itemized bill to show. When they askt the club to give a rising vote of thanks to the committee which they called to the speaker's table, nary a member arose, which turned the laugh on the committee.

Then Mrs. Ehrich called for the Rotary quartet. Benezet, Rosencranz, Hopkins, Andres, Horne, Sevringhaus and Katterhenry responded. After they lined up Mrs. Ehrich told them to sit down and listen to a real double quartet. In marcht four young men and four girls from the Frederick Douglas colored high school who put on three negro song numbers that were immense. They were in charge of William C. Best, school principal.

The stunt was one of the most novel and original of those that have yet been given. The ladies acted perfectly naturally thru-out, powdering their noses before and after the meeting.

ALTOONA, PENNSYLVANIA. — President Herbert J. Seads appointed an entertainment committee for four months "on probation." At the next meeting he announced that members should have their cars parkt ready for a secret ride after lunch. All cars fell in behind Dr. Joseph D. Findley and after a considerable ride, all arrived in front of Rotarian Stevens' Mortuary, the only one in the State of Pennsylvania outside of Philadelphia. Rotarian Stevens led the boys to the door and extended greetings. In the lobby was the word Rotary workt out in a floral design. The members filed into the Chapel to the strains of the pipe organ. Mortician Stevens, on a raised pulpit, delivered a most interesting lecture on "The Care of the Dead." He concluded his speech with this sentence: *

(Continued on Page 36)



Snap shot of Little Joe, an absolutely hopeless cripple, so diagnosed. Never walked, never can walk normally, but being taught some locomotion through patience and treatment by one of the staff.—Dr. H. S. Hain.

The **Kirksville, Missouri, Rotary Club**

**Notes the Satisfaction
Enjoyed by One of the
Rotary Clubs Through
the Helping of Crippled
Children.**

**The American School of Osteopathy
at Kirksville, Missouri, with Its
Infirmary and Three Hospitals
Handling All Kinds of Cases
Makes the Following Stand-
ing Offer:**

Crippled children or any others that may be sent as the protege of any Rotary Club from anywhere will be given the best treatment, following the most careful diagnosis that could be secured at any price, and this without any other expense than the railroad fare, board and room and in an occasional case, the cost of some piece of necessary apparatus, such as a brace.

For further information address either:

The President of the Kirksville Rotary Club
The President of the American School of Osteopathy
Chief Surgeon Still Hospitals, or
Dr. George A. Still

Kirksville, Missouri

OSTEOPATHY has made a remarkable record in the cure of chronic diseases which have been the conspicuous failures of the other methods of treatment. The most brilliant successes of Osteopathy, however, are in the treatment of acute disorders, for in these the recuperative powers have not been weakened by long illness and the results are prompt and certain.



A little chap from Colorado doomed to a life of paralysis, imbecility, and early death a year ago, cured by treatment in our clinic by Dr. E. H. Henry, one of our staff.

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Survey Cincinnati's advantages for manufacturing. If a personal visit is inconvenient we will gladly send a commercial engineer who will present the industrial facts you wish to know.

Write or Write H. J. HOOVER, Commercial Manager

The Union Gas & Electric Company

One of the Columbia Gas and Electric Company's Subsidiaries

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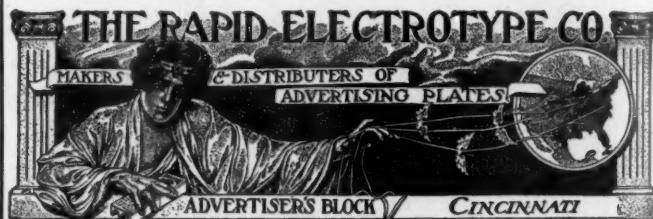
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Home of the Cincinnati Rotary Club

We've learned a lot from Rotary, including the generous sharing of Rotary Hospitality, Rotary Co-operation and unwavering consideration for all Rotarians.



Management, Rotarian John L. Horgan



W. H. Kaufmann, President and Treasurer, Rotarian

E. CLARK HALL, Jr.

ROTARIANS

W. A. HOPPLE, Jr.

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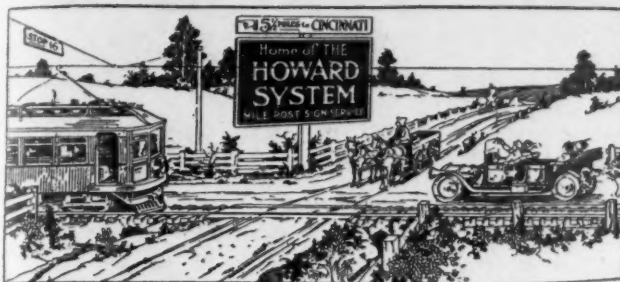
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Address **KENNETH HAUER**, Rotarian,
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We Manage Expositions

of all kinds and sizes

We will assume all details in connection with the successful management of all kinds and sizes of expositions in all parts of the country.

If your club, lodge or organization is planning upon holding an exposition, convention, bazaar or similar function—it will pay you to write us and let us show you what we can do.

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We are prepared to plan and execute decorations for gatherings or events of any kind.

We have decorated for private and public gatherings in all parts of the country. In every instance our service and skill has given complete satisfaction.

Chairmen of Decorating Committees—and others interested—get an estimate from us before going farther.

WIRE—PHONE—WRITE

Let us show you what we can do
George E. Fern, Rotarian

1252-1254 Elm Street, Cincinnati, Ohio

Official Cincinnati Rotary Decorator

Send for Estimate

We will gladly send you an approximate estimate on any job in any part of the country.

You will be under no obligation whatever.

The Greatest Advertising Gains In Cincinnati

Have been made by

The Cincinnati Enquirer

For the year 1919 THE ENQUIRER gained over the corresponding year of 1918 the huge total of

3,577,322 Lines

or THREE QUARTERS of a MILLION LINES MORE than its nearest contemporary. THIS FACT IS DOUBLY SIGNIFICANT when it is remembered that THE ENQUIRER is and has been the highest-priced newspaper in Cincinnati.

For three generations THE ENQUIRER, on account of its unique and excellent news service, special features and editorial reliability, has appealed primarily to the great, intelligent class in and around Cincinnati, who have always wanted nothing less than the best and were willing to pay for it.

That THE ENQUIRER has established a broad and influential method of reaching those most able to buy, and those most responsive to the buying appeal, in the rich and populous metropolitan district of Cincinnati is evidenced by the large and healthy gains in its advertising space, local, foreign and classified.

You Cannot Think of Cincinnati Without Thinking of

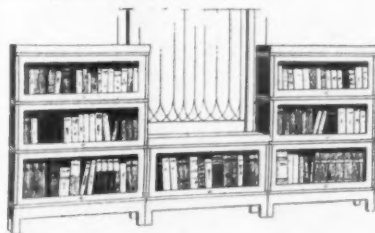
The Cincinnati Enquirer

Acknowledged Leader of the Great Middle West

Globe-Wernicke

Sectional Bookcases

The truly Great owe much of their greatness to books. Good reading is the surest foundation for greatness.



Sectional construction enables you to build the Globe-Wernicke case around windows, in corners, beside

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Furnished in period styles and varied finishes to suit surroundings. Books protected by dustproof glass doors that open and close without sticking.

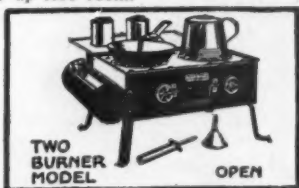
Call and see them at the GLOBE-WERNICKE branch or agency in your city or write for our beautiful Art Catalog (free), which suggests many artistic arrangements.

Branches and Agencies in 2000 Cities

The Globe-Wernicke Co.
CINCINNATI



NO outing is complete without an AUTO-KAMP-KOOK-KIT. Eat when and where you want to without fussing with smoky fires. Burns gasoline under pressure from your car. Compact as a suit case, takes up less room.



Two-Burner Kit

Made in two sizes. No. 2 has 6-inch grates and weighs 18 lbs. Size, 5½x10x18. Equipment shown in illustration consists of coffee pot, folding aluminum frying pan with cover, sugar and coffee containers. All the equipment is packed inside the stove, making it as compact as a suit case.
 Price complete, with equipment.....\$15.00
 Price, without equipment.....13.00
 No. 3 size has 8-inch grate, weighs 20 lbs. Size, 6x10x20 inches.
 Price, equipped.....\$16.00
 Price, without equipment.....14.00
 All stoves have pump and funnel.



Four Party Suitcase Outfit

Specially designed for four people. Outfit includes four cups and plates of best Swedish enamel ware. Four knives, forks, teaspoons and tablespoons of best nickel silver. Also salt and pepper shakers, paring knife and can opener. Stove included is a No. 2, fully equipped which fits in the suit case as shown. There is a special compartment for linen or supplies. The suit case is made of 22-gauge steel, enameled in velvet black with nickel trimmed fittings. Size 6½x12x24 inches. Weight, 35 lbs. Price, complete...\$40.00
 See Your Dealers or Send for Complete Details
PRENTISS-WABERS STOVE CO.
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TO KNOW WHEN—YOU NEED A KASTEN TIME STAMP

Get a Kasten Time Stamp and record exactly the minute letters, orders or other matters come in and go out.
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 Send for catalogue showing styles and giving prices.
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Are superior and distinctive; wear longer, will not fill the type or dry out. You save by buying direct. Price, 3 for \$2.00; 12 for \$7, prepaid. Guaranteed to please or money back. Send \$1.00 STAMPS for full length sample ribbon and booklet—"Better Typewriter Results." State name and model number of your typewriter. Address Dept. 6.
THE RIBBON WORKS, Galveston, Texas.

Club Notes
(Continued from Page 32)

"Gentlemen, I welcome you dead or alive."
 And the Rotarians vigorously applauded.

HUTCHINSON, KANSAS.—The Rotary Club is taking an intense interest in the Boys Kansas State Industrial Reformatory, a modern institution where over 400 young men are being restored to legitimate citizenship under the competent guidance of J. Herr, Superintendent and Originator of Herr's Honor Club. The boys recently staged a splendid program in honor of the Hutchinson Rotary Club at the Reformatory Chapel.

MUSKOGEE, OKLAHOMA.—A plot of ground near the city has been secured for a Rotary Boys Play Ground. Houses will be erected and all necessary equipment provided. The Boys Work Committee are also working out a special character analysis scheme to help boys choose their vocation.

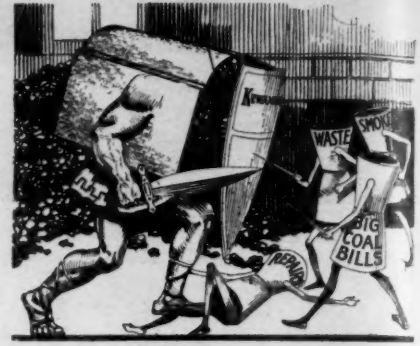
LIVERPOOL, ENGLAND.—Mr. Lancaster of the Middle Classes Union spoke of the need of organization by the great middle class of England. He told that it was already making itself felt in the House of Commons. The organization is non-political.

BROOKLYN, NEW YORK.—Princess Julia Cantacuzene, the granddaughter of General U. S. Grant, spoke at a Rotary luncheon. The Princess is a refugee from Russia where she and her husband lived for twenty years.

ATLANTA, GEORGIA.—A regular budget system has been adopted for the handling of the Club's finances for the coming year. This budget calls for membership dues of \$72.00 per year or \$6.00 per month. They are payable in advance, either monthly, quarterly, semi-annually or annually. This budget covers the members' club obligations and does away with assessments. A certain amount of money is apportioned to each phase of the work and expenditures are made within the specified apportionment.

TULSA, OKLAHOMA.—Two members of the Tulsa Club are members of the new city administration elected in April. Orville A. Steiner is one of the new city commissioners and C. W. Daley is the new Police Inspector. A side-show in which the "freaks" were portrayed by the members of the club, much to the disgust of some of the freaks' wives, proved to be one of the features of the Tulsa Club's annual Ladies' Night, held at the Country Club.

WILMINGTON, DELAWARE.—Rotarian Rev. Philip Cook, D.D., Rector of St. Michael and All Angels' Church, Baltimore, was elected bishop of the Episcopal Diocese
(Continued on Page 38)



Stabs Heating Costs

Whadda you mean when you use the expression: "Saving at the spigot and wasting at the bung?" Well, for one thing, it means a stand-off. Wha you *save* in one direction you *spill* in another. It means, for example, a man who puts a bum boiler in a good building.

That man may save a few dollars when he buys his boiler but that saving, and a lot more, will be used up by the extra expense his bum boiler will dump onto his shoulders.

KEWANEE

Why don't you sweep all your risks off the boards and put in a Kewanee Smokeless Boiler? That's the boiler that cuts heating costs. It burns any kind of coal and gives the maximum heat with the minimum waste. The fact that it is smokeless proves it burns all the coal. Hence the waste is nil.

And it is the easiest boiler in the world to operate. You don't need fancy and high-priced coal, nor do you need a high priced operator. Any one can operate a Kewanee Smokeless Boiler and operate it right.

We could preach a long sermon on the ease of operating a Kewanee Smokeless Boiler. But we can't in an ad. A booklet we have published does this—and tells how. A copy to you without charge if you ask for it.

KEWANEE BOILER COMPANY

General Office and Factory
KEWANEE, ILLINOIS
 Steel Heating Boilers, Radiators, Tanks
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OFFICIAL ROTARY FLAGS
OUR SPECIALTY

U. S. Flags—All Sizes—Qualities and Prices. Badges and Banners.
 Send for catalog.
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Real Rotarian
"LIVE WIRE"
Collection Service

I Can Collect Your Hard Accounts Anywhere
DAVID MORANTZ, Rotarian, Collection Specialist
 KANSAS CITY, KANSAS

Pluck

By Edgar A. Guest

WHEN things are running crosswise and the engine's out of gear,
When the road is rough and rocky and the sky is far from clear,
When you're plainly up against it and you're surely out of luck,
That's the time to use your courage and to show your stock of pluck.

Most anyone can travel on a road that's smooth and clear
And anyone can get there if he only has to steer,
But when the motor's balky and you're running in the muck,
If you're ever going to get there you must call upon your pluck.

There's no thrill in easy sailing when the skies are clear and blue,
There's no joy in merely doing things which anyone can do.
But there is some satisfaction that is mighty sweet to take
When you reach a destination that you thought you'd never make.

So when everything's against you and your plans are going wrong,
Just face the situation and keep moving right along—
Don't sit down and wail and whimper, even though you may be stuck.
You're not absolutely helpless if you still possess your pluck.

(Copyrighted by Edgar A. Guest)

Man Is a Failure

WHEN he has no confidence in himself nor his fellowmen.

When he values success more than character and self-respect.

When he loves his own plans and interests more than humanity.

When his friends like him for what he has more than for what he is.

When he becomes so absorbed in his work that he cannot say that life is greater than work.

When he lets a day go by without making some one happier and more comfortable.

When he tries to get ahead in the world by climbing over the shoulders of others.

When he values wealth above health, self-respect and the good opinion of his fellows.

When he is so burdened by his business that he finds no time for rest and recreation.

When he envies others because they have more ability, talent or wealth than he has.

When he does not care what happens to his neighbor or to his friend so long as he is prosperous.

When he is so busy doing work that he has no time for smiles and cheering words.

—Dallas Rotagrams.

LOVE some one—in God's name, love some one—for this is the bread of the inner life, without which a part of you will starve or die, and tho you feel you must be stern, even hard in your life of affairs, make for yourself at least a corner, somewhere in the great world, where you unbosom and be kind.

—Max Ehrmann.

To Those Who Plan to Visit Europe This Year

THIRTY European offices of the American Express Company invite you to avail yourself of their facilities while you are abroad.

These offices are in the cities you will visit. The men in charge can tell you the things you wish to know. In these offices you will find a cordial welcome and a genuine desire to assist you in every possible way.

You may have your letters and cablegrams sent there, to be held for you, or forwarded as you wish. You may use the Visitors' Rooms as your business headquarters or your social rendezvous. In the Reading Rooms you will find newspapers from home, and writing tables for your convenience.

These offices sell railroad and steamship tickets, make hotel reservations, arrange battlefield tours and airplane flights; they sell and cash Travelers Cheques and Letters of Credit; and buy and sell the currency of all countries. They insure your baggage, and ship it or store it. Their operations include every branch of banking, shipping, travel and foreign trade—but their hospitality is extended to travelers, whether their banking and travel business is handled there or elsewhere.

Renovations and extensions, which the war delayed, are now being completed in these offices to equip them, even better than before, to accommodate you and serve you to your satisfaction.

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AMERICAN EXPRESS COMPANY

Head Office, 11 Rue Scribe, Paris

For Addresses of the 30 European Offices, write the American Express Travel Department, 65 Broadway, N. Y.

YOU ARE INTERESTED in the doings of BRITISH ROTARY CLUBS!

Keep your knowledge up to date by reading
"THE ROTARY WHEEL"

The Magazine of British Rotary

Subscription Two Dollars and a Half a Year
Commencing Any Time

Send your name and address and two dollars and a half to Frank R. Jennings, I. A. of R. C., office 910 Michigan Ave., Chicago, Ill. He will forward them.

By placing your advertisement in "The Rotary Wheel," you will appeal directly to 2,500 of the leading British and Irish manufacturers, jobbers, retailers. You could not choose a better medium. Rates moderate. Obtainable from Frank R. Jennings (address as above) or direct from Thos. Stephenson, Sec'y British Association of Rotary Clubs, 6 So. Charlotte St., Edinburgh, Scotland.



The New BURKE BALL

You will learn the worth of a Burke Ball the very moment it meets your club. You will note a real difference in its whole-hearted response to your drive—in its flight over the fairway—and in the way it can be controlled on the green. Burke Balls are absolutely true and perfect. Rigid inspection before they leave the factory assures you of this. No better ball was ever made than the "BURKE" and you may have it in either mesh or recess marking. Ask your dealer or write us. We will see that you are supplied.

The Burke Golf Company
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Wm. Burke, Pres., Rotarian
Manufacturers of a complete line of golf goods, including the famous MONEL METAL and other club-heads—and Burke Shafts, Balls and Caddy Bags.

Denver, Colorado SAVOY HOTEL

J. G. Nicholas, Manager
Rotary Club Luncheon held here Thursdays, 12:15
Visiting Rotarians will please make themselves known

Better Service at Less Expense

on your shipments of Household Goods, Automobiles and Machinery by land or sea, and on everything for export. Write to any of these offices:

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General Offices: 203 Dearborn St., Chicago
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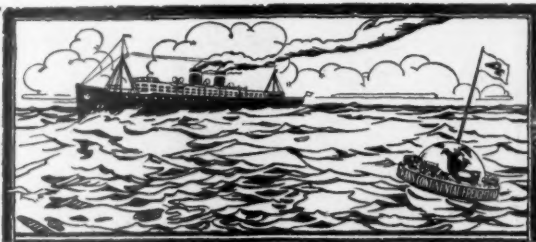
SNAP SHOT photograph of our famous American Coaster Slide in action. Will take care of one hundred and twenty-five children per minute and is a whole playground in itself. It is manufactured by the only Rotarian in the world who manufactures Playground apparatus. Write for large illustrated catalogue of every kind of apparatus.

American Playground Device Company

W. W. Huffman, Pres. and Gen'l Mgr.
Rotarian
ANDERSON INDIANA

Providence, R. I. THE CROWN HOTEL

ment and Comfort for the Traveler
The Home of Simplicity, Refine-
FRED MANSFIELD, Prop., Rotarian
WM. H. WADE, Manager



TRANS-CONTINENTAL FREIGHT COMPANY

Club Notes

(Continued from Page 36)

of Delaware to succeed Bishop Kinsman, who resigned to join the Catholic Church. Dr. Cook recently returned from France as a Y. M. C. A. worker. On his voyage to France, the Steamer *Oronsa*, on which he was a passenger, was torpedoed and sunk but he escaped in a life-boat.

MANCHESTER, ENGLAND.—A Rotary Club crusade was started to assist in obtaining the money necessary to carry on and enlarge the University of Manchester. The splendid work of the University is being felt abroad and the main object of the donations is to raise the Professors' salaries and more liberally endow the work of the school.

SYDNEY, NOVA SCOTIA.—Sydney is the last club to be affiliated in District No. 1. This makes a 100 per cent increase in the Rotary Clubs in this District in the present Rotary year. Governor George Inman is to be congratulated on the work done in his district during his term of office.

CHAMBERSBURG, PENNSYLVANIA.—Making the Cumberland Valley ring with shouts and good cheer over 100 Rotarians from visiting cities headed a parade at the inauguration of the new club. President Kottcamp delivered the address of welcome. District Governor Ralph Cummings of Lancaster responded and presented the charter.

MANILA, PHILIPPINE ISLANDS.—The Rotary Club is among the leaders in the move to guarantee an American Hospital to provide facilities for Americans and Europeans. Consul General Kurusu of the Japanese Embassy gave a most interesting talk regarding the criticisms which are directed against Japan today. His talk was very frank and he told the exact conditions as they stand in Japan today and asked for better trade relations between Japan and the Philippine Islands.

LAWRENCE, KANSAS.—*Hiawatha* was given by real Indians from the Haskell Indian School under the auspices of the Rotary Club. John Brodie, the "Harry Lauder of the A. E. F.," delighted the members with Scotch songs and stunts. He is at present a student at the University of Kansas.

SIoux FALLS, SOUTH DAKOTA.—Fifty bright-eyed, wide-awake boys representing ten organizations were the guests of Rotary. As the guests were seated, the roll of the drum and the shrill piping of a fife was heard from the balcony back of an American Flag. As the flag was withdrawn, it revealed a Rotary Boys' Drum Corps. The Sioux Falls boys are loud in their praise for the work Rotary is doing for them.

YOUR NEW ENGLAND BUSINESS

We are prepared to handle the accounts and facilitate the New England business of **BANKS, BANKERS, CORPORATIONS** and **INDIVIDUALS** throughout the United States. Any New England business information desired will be cheerfully furnished. When in Boston step in at either office.

EXCHANGE TRUST COMPANY OF BOSTON

JOHN J. MARTIN, Rotarian, President

Branch
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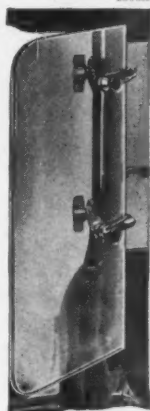
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Confidential Personality Reports

FROM a suggestion offered by Chas. A. Looney, a newspaper member of the Rotary Club of Muskogee, that Club has developed a working system whereby a member may by application secure a report on his personality and efficiency.

Just as a business man can get a confidential report on a business from one of the commercial agencies so a member of the Muskogee Club can get an unbiased and confidential report on his own character, habits and peculiarities which make for or against his success in his chosen work. At the request of a member of at least one year's standing, the President appoints a secret committee of three to keep the applicant under observation for two or more weeks and then to make a typewritten report unsigned except for the words, "Your Committee."

This report must not deal with the family, relations, religion or politics of the applicant or anything which does not manifestly affect his business efficiency. No subject shall be reported unless the opinion of this committee is unanimous. When the applicant has promised faithfully that he will keep the report an absolute secret and then destroy it after he has read and digested it, this report is handed to him by the President. At present it seems that the best results can be secured by choosing two men intimately acquainted with the member and one man who knows him but slightly and who represents the point of view of the stranger. Oscar Stewart, President of the Club, was observed in this way by a committee appointed by Charles Looney and he says that he would not take a thousand dollars for the report that he received. He presented this idea at the Joplin Conference of the 17th District as the best thing Muskogee has done this year.

The Book Lover

"MY only books are women's looks,"
 I study deep and often;
 Each one I see, is dear to me—
 My heart will surely soften.

When'er I'm down within the town,
 Some prize I'm always finding—
 Some "work" that's nice at any price
 With just the swellest "binding."

I do not care what names they bear—
 Marie, Lisette, or Jennie,
 Babette, Louise—alike they please,
 One's just as good as any.

And some are small, and some are tall,
 Some modest, some are merry;
 In ev'ry case, I long to place
 Them safe in my library.

But, oh, despair! each shelf is bare,
 I'm sure it isn't funny;
 The reason why no "books" I buy
 Is that I have no money.

—James P. Richardson.



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A Friend

A FRIEND is a person who is "for you" always, under all circumstances.

He never investigates you.

He likes you just as you are. He does not alter you.

Whatever kind of coat you are wearing, whether you have on a dress suit or a hickory shirt with no collar, he thinks it's fine.

He likes your moods, and enjoys your pessimism as much as your optimism.

He likes your success, and your failure endears him more.

He is better than a lover, because he is never jealous.

He wants nothing from you, except that you be yourself.

He is the one being with whom you can feel safe. With him you can utter your heart, its badness and its goodness. You don't have to be careful.

In his presence you can be discreet, which means you can rest.

There are many faithful wives and husbands; there are few friends.

Friendship is the most admirable, amazing and rare article among human beings.

Anybody stands by you when you are right; a friend stands by you even when you are wrong.

Like the shade of a great tree in the noonday heat is a friend.

Like the home port, with your country's flag flying, after long journeys, is a friend.

A friend is an impregnable citadel of refuge in the strife of existence.

It is he that keeps alive your faith in human nature, that makes you believe that it is a good universe.

He is the antidote to despair, the elixir of hope, the tonic for depression, the medicine to cure suicide.

You give to him without reluctance and borrow from him without embarrassment.

When you are vigorous and spirited you like to take your pleasures with him; when you are sick, you want to see him; when you are dying you want him near.—

—By J. L. Hirsch in *Rotary Reminder*.

Walking in Spring

WALKING in spring, earth's joys go with me, all
The pride of hills, trees, flow'rs and fields new-born;
And little streams come singing up the morn
To run a while beside me. Blue skies call
Ahead, but here keep pace with me. And small
White flocks of clouds go with me, too. And shorn
Of its mane the wind. Only the road, in scorn,
Darts on before, hearing my slow foot-fall.

Who lacks companionship on such a day
Lacks the sweet surge of life within his veins!
Goes friendless in a world of friends—ignores
Beauty's wide nod and feels no answering ray!
Oh, I have found more friendship in spring lanes
Than ever came two-footed to my doors.

—Cyril Gordon Taylor, in the *Poetry Review*, London.

ALL success is a matter of service. We get paid—whether our employer be the public or an individual—for what we can actually deliver. Therefore, the direct route to success involves a study of the methods by which we can increase the value of our service.

—William E. Towne.

Visitor—You certainly have a fine looking bunch of stenographers. Where do you find them?

Kraft—Usually back in the corner arranging their hair.

—Lubricator.

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CHICAGO

Railroad Credit and Prosperity

THIS country needs an enlargement of its transportation facilities. They have not kept pace with the growth of the country in population and in industry.

Traffic is becoming more and more congested because of a lack of needed new mileage, of additional double track and sidings, of adequate terminals and of increased motive power and rolling stock.

The present inflation is, in part, a direct result of this. The present high rates for money are, in a measure, the result of traffic congestion.

Capital, in the shape of goods that ought to be moved rapidly, is tied up indefinitely because commodities are not moving rapidly from the place of their manufacture to the place of consumption. Congestion of traffic is naturally not the sole cause of the present inflated state of affairs, but it is an important contributing cause.

The most important principle of sound finance is that the superstructure of credit shall rest on an adequately firm base of capital. We hear much these days of an extension of credit facilities, but one hears little or nothing said of the capital on which this proposed credit is to be based. In other words, one hears much of increasing purchasing power (for that is what an extension of credit implies) and little of increasing production, which in reality constitutes capital.

Merely to increase purchasing power without increasing production is simply to create more bidders for the same commodities.

Increasing the superstructure of railroad credit without increasing the capital base on which that credit stands is to decrease stability of the financial structure and to cause a constantly increasing proportion of fixed charges, until an ever-growing doubt is entertained in the mind of the investor as to the ability of the company to meet the ever-growing fixed charges.

It is not enough that railroads should be able to borrow money, but they must, in order prudently to borrow money, increase steadily the amount of their capital stock outstanding. In order to accomplish this it is needless to say that the stocks of railroads must sell at a considerable premium.

No stockholder or investor will purchase stock at par when the same stock is selling at a discount in the market, or even when it is selling at only a small premium. In order to have stocks of railroads sell at a substantial premium it is necessary that the earnings of the carriers be sufficiently large to permit safely the payment of dividends on their stocks at rates which compare favorably with dividend rates on stocks of industrial and other concerns.

The number of railroad common stocks listed on the New York Stock Exchange that sell above par is appallingly meager. With the exception of Union Pacific,

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which still sells at a fair premium, such stocks are practically confined to a few of the anthracite coal roads.

There is no moral principle involved here. There is no question of "what ought the investor to be satisfied with." The question is what other inducements are being held out to him to invest his money in other more profitable and safer enterprises.

The recent remedial legislation is good so far as it goes. The return of 6 per cent per annum will, I believe, turn out to be wholly inadequate, as time may demonstrate, but a beginning has been made on sound lines, and as time goes on Congress will realize that the rate of return on railroad property will have to compare favorably with returns to be had in other industries, or else government ownership will inevitably result.

Railroads can offer at the present time no inducement to investors in the way of safe bonds combined with added speculative attraction. Railroad stocks are so low in value that a conversion privilege would be looked upon for all practical purposes as worthless and as an effort at deception, certainly so long as there was doubt of the safety of even the best railroad stocks, as is the case at the present time.

In the long run the rate of 6 per cent may have to be increased materially, unless, indeed, interest rates should greatly decline before long. At the moment the main thing is to establish in the mind of the investor a feeling of security, and this can only be done by the Interstate Commerce Commission applying in the most liberal manner within its power the remedies under the terms of the Esch-Cummins bill.

Low nominal rates merely (and rates are nominally lower in the United States today than in any other country) are of no use to the shipper. What good is it to him if the traffic is not moved in sufficient quantity, that such traffic as is moved enjoys a nominally low rate? What the shipper needs is the speedy movement of his goods, and there are only two ways in which this can ultimately be accomplished. One is by an increased charge for the shipment of the goods, and the other is by an appropriation out of the national treasury by a levy on taxpayers to cover the deficit.

Government guaranty would necessarily be followed by government ownership. But the people's aversion to government ownership is of no avail unless such policies are adopted as will preclude it.

Whether government ownership shall come against the will of the people, or whether a system of private ownership shall once again obtain here as it did in the days when the American transportation system was regarded as second to none in the world, will be determined by the events of the next few months or weeks.—*Frederick Strauss.*

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A Man

WHAT'S the use of making faces, rais-
ing blazes in all places
And always kicking when a thing goes
wrong?

Let's consider for a minute that we some-
times reach our limit;

Do your best and you will find things
slide along.

Can't be always a headliner riding Pullmans
and the diner;

You must sometimes get a roughing up
a bit and eat hard-tack—

It's a mighty useful lesson and the best way
towards progression;

It's the only way you ever can come back.
Everybody gets a breaking in this game of
life, the shaking

Of the dice is tough old medicine you
bet!

But pull yourself together; why, your trou-
ble's but a feather

You've got a world of ginger in you yet!

Old Si Perkins was no dreamer; but a
mighty clever schemer,

And he never kickt because the mare
went lame;

Si said, "Altho it's rainin' t'aint no use ter
be complainin'

Darn it all, the pesky weather ain't ter
blame!"

Why, the music and the laughter that we'll
listen to hereafter

When old Mr. Trouble folds his tents up
and departs

Is the greatest compensation for a sorrow-
ful sensation

That ever could put sunshine in our
hearts.

Never mind the talk of others or the sneers
from hard-boiled brothers,

Just stick it out and do the best you can.

The man who wins the banner goes about it
in that manner

And he's simply this and nothing more—
a man!

—Prof. Riley, Kankakee Rotary.

Female of the Species

WHEN you go to buy a chicken for
your Sunday evening meal,
Do not buy a sturdy rooster, with the spurs
upon each heel;

Choose a pullet; you can tell it by the
head dress without fail,

For the female of the species is more ten-
der than the male.

If your wife is jealous of you, now and
then this will occur,

And you're needing in your business an
expert stenographer,

Hire a man, and live in comfort, shun
the doubts that blondes entail,

For the female of the species makes more
trouble than the male.

—Rotary Roar.

for Spare Shoes



WORDS WIN!

For want of the right word many an appeal or description has suffered. Like the enthusiastic Frenchman's remark on witnessing some notable scene: Superbi! Sublime! Pretty Good!

To all of us comes that moment "When words fail," and so to save us the tedious task of searching through our ponderous Webster, we have compiled a handy little WEBSTERETTE, which gives you easy access to the choicest words that may be successfully employed in the making of a good advertisement or sales letter.

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UNION TRUST COMPANY

Madison and Dearborn Sts., Chicago

Rufus F. Chapin, Rotarian,
Vice President & Secretary

The Baby

WHO rules the house and all within?
Who often needs a safety pin?
Who makes you glad she's not a twin?
The baby!

Who is a precious 'ittle dear?
Whose little ways are often queer?
Who moves old bachelors to sneer?
The baby!

Who wakes at night, and wants a dwink?
Whose rosy posey toes are pink?
Who from the bottle doesn't shrink?
The baby!

Who wakes at 4 a. m. to yowl?
Who when you lift her, starts to howl?
Who looks as wise as any owl?
The baby!

Who can upset your every plan?
Who plainly shows she knows she can?
The baby!

—The Somerville Journal.

Ouch!

Dick—The dentist tells me I have a large cavity that needs filling.

Val—Did he recommend any special course of study?

Not an Aviator

A SWEDE came down from the woods and, entering a saloon, called for a drink of good old squirrel whisky. Said the bartender:

"We're all out of squirrel whisky, but we've got some good Old Crow."

"Yudas Priest!" exclaimed the Swede, "I do not want to fly, I yoost want to hop around a little."—American Legion.

Southern Philosophy

NUTTIN, nuttin, nuttin, wuth worryin' 'bout

Des brings on mo' trouble and ain't gwine hep you out.

De very wus' trubble I ebber had

Never did happen and I wus sad

'Bout nuttin, nuttin, and I ain't gwine to worry no mo'.

Des meet old trubble wid a smile
And he won't loiter 'round no great while,
Dere's nuttin' he hates like a grinnin' face
And he won't stay roun' no sech place.

And dere's nuttin' nuttin' worth worrying about,

Des do your best and leave de rest

Is a mighty good sayin' sho,

And it gwine to be my plan

While I'se in dis yere lan'

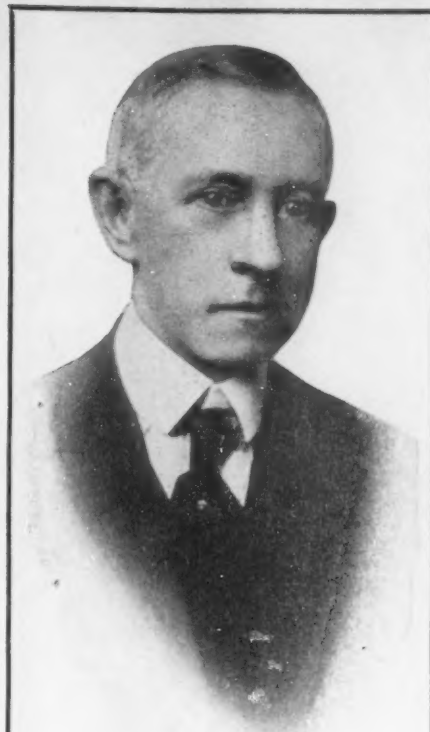
And I ain't gwine to worry no mo'.

—Contributed.

Going Up

"How are you affected? Appetite all right?" the medico asked the pale soldier.

"Never better, sir," groaned the dough-boy. "The trouble is that everything I eat goes A. W. O. L." —American Legion.



I want my Fellow Rotarians to know that I do not share the pessimism which is now abroad in the land. I don't see anything on the horizon except good times for America for all the years to come to any of us.

It is remarkable how business men, usually very sound in their judgment, will allow themselves to be influenced by rumor, and commence to cut and slash prices in the hope of stimulating business.

Happily, I go along on the principle that I will get my share of business, if I deserve it, and if I don't deserve it, I'm not entitled to it anyway.

I put into my products—Salto-Nuts and Chocolates—every bit of skill and honor that I am capable of, and I sell these products at uniform prices day in and day out, year in and year out, and have never yet had a special sale at cut prices and never will.

I think one of the reasons my business continues to be as stable as it is, is because people have learned to respect the quality of my products, the integrity of their prices, and that they know my trade-mark means something very tangible and substantial.

Hatch



TRADE MARK

I send Salto-Nuts and Italian Chocolates by parcel post to all sections of the United States and to many countries throughout the world, and I charge the same prices exactly for mail-orders as I do when men and women drop into any of my four stores, three on the west side of Broadway near 30th, 45th and 99th Streets, and one in Herald Square, 6th Avenue near 35th Street, New York City—and buy them over the counter.

Salto-Nuts, Mixed—\$2.25 the lb.
Italian Chocolates (the bitter-sweet kind), \$1.50 the lb.
Supreme Chocolates—\$2.00 the lb.
Matinee Idols (Nuttid Chocolates)—\$2.50 the lb.

Send for price list and remember

"Hatch, He Pays The Parcel Post."

Rotarially yours, R. L. HATCH,
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Come Out of Yourself

DON'T live like a hermit inside of yourself—

Forgetting, forgotten of men:
There's something in life besides piling the pelf—

Come out in the sunlight again!
Tho money is something to help you along,
It isn't as good as a smile;

There's health in a laugh, there is wealth in a song—

Come out of yourself for awhile!

The fellow who lives in his own little soul

And never comes out of his shell
May gather a million, may garner a roll,
But what is the good in a cell?

Why lock yourself up in a prison of pride
And, when you have come to the end,

Have no one to care that you live or you died,

Because you had never a friend?

Come out of yourself and step into the sun,

Come out of the gloom of the cloud;
Come out of yourself and get into the fun
And walk in the midst of the crowd.

For troubles, like mushrooms, will grow in the dark,

But they can't stand the glow of the day—

The perfume of roses, the song of the lark,
Are waiting just over the way.

The world may go wrong and be freighted with care,

Misfortune may handle you ill,
But still there are plenty your troubles to share

And give you a lift on the hill.

If you have forgotten fraternal delights,

Your lips have forgotten to smile,
Here's something to cheer you, to set you to rights—

Come out of yourself for awhile!

—Douglas Mallock.

Service

WHAT is the end and purpose of religion

Swaying the lives of men the centuries thru?

Must I then bend the knee, fulfill the forms,
And carry thru the rituals of my faith
For this one end—the saving of my soul?

Is not that soul incorporate with all life
That teems thruout the planet? Must it then

Be contemplated as a thing apart?

This creed of selfish souls I cannot credit!
Let me do honor to my Maker, yes,
But seek His favor rather thru the custom

Of willing service to my fellow man,
Than mouthing selfish prayers and that alone;

And thus make better, safer, holier,
The common lives and souls of all mankind.

—G. Sherman Ripley.

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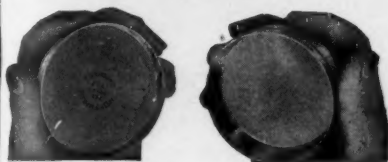
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In the Sweet Dry and Dry

KANSAS is a "dry" state. One day a venerable negro appeared at the office of the mayor at Atchison, and asked assistance to obtain some wine.

"Who are you and what do you want it for?" asked the mayor.

"Ah is de Rev. Dr. Phineas Jones, D. D.," was the reply, "and ah wants dis yere wine for sacrilegious p'poses. Ah done been told dat you can git it fo' that."

"You mean 'sacramental,' don't you?"

"Yes, dats it. Do ah get it?"

"Well," said the mayor, "we can give you a permit for wine for such purposes. What kind do you want?"

"Well," answered the 'reverend,' "de congregation done took a vote on it las' Sunday, and dey is unamolous fo' gin."

—Ex.

(R)

Truthful

A YOUNG foreigner was being tried in court and the questioning by the lawyer on the opposite side began.

Now, Laszky, what do you do?"

"Ven?" asked Laszky.

"When you work, of course" said the lawyer.

"Vy, work—"

"I know," said the lawyer, "but what at?"

"At a bench."

"Oh!" groaned the lawyer. "Where do you work at a bench?"

"In a factory."

"What kind of a factory?"

"Brick."

"You make bricks?"

"No; de factory is made of bricks."

"Now, Laszky, what do you make in that factory?"

"Eight dollars a week."

"No, no! What does the factory make?"

"I dunno; a lot of money, I think."

"Now listen! What kind of goods does the factory produce?"

"Oh," said Laszky, "good goods."

"I know; but what kind of good goods?"

"The best."

"The best of what?"

"The best there is."

"Of what?"

"Of dose goods."

"Your honor," said the lawyer, "I give up."—Muskotary.

(R)

A Bad Egg

THE railings of a big transport on its way to France were lined with very new soldiers when a massive gob hurried by, bent upon some urgent duty.

"Gangway! Gangway!" he shouted as he passed along the deck.

"Gee, that guy'll catch hell when they find him," murmured one of the recruits. "They been hollerin' for him all mornin'."

"Hollerin' for who?"

"Why, that guy Gangway."

—Home Section.

"Say it with Flowers"



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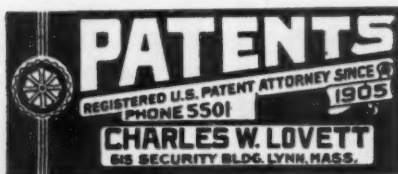
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The Benefits of Rotary

T. Danforth Boardman

MY experience in Rotary has convinced me that the world is a bit better off, that Humanity is a bit happier because of Rotary. And yet Rotary has discovered nothing new, has advanced no new doctrines or ideals. It has, however, adopted certain humanitarian doctrines as its slogan and the whole code of personal and business ethics as its ideals. And it is certainly a benefit to mankind whenever those codes of ethics are made real and living influences in the lives of men. Does Rotary contribute to that end? Without a shadow of a doubt it does.

A Developer of Good Feeling

PRESUMABLY when a man is admitted to Rotary he must be of good reputation for character and honest business practices. But in my opinion there is not one of us who, if the spirit of Rotary but puncture his hide, will fail to develop a more sympathetic attitude toward others, a more spontaneous inclination to unselfish service. And surely if Rotary has such an influence on the lives of its members, some part of its warmth will be reflected upon the lives of those with whom Rotarians come in close association. In a world in which there is so much distress Rotary can do comparatively little; but it is a happy thought to everyone of us that thru the work of Rotary there is a little less suffering and a trifle more sunshine in the lives of some whose paths are less happy than ours. A few weeks ago a boy scout told us some of the splendid accomplishments of their organization in helpful and patriotic acts. He failed to speak of the greatest good done by those acts and services, namely the reaction upon the character of the boys themselves, brought about by the habit of thinking and acting in terms of service and helpfulness. A man cannot long attend Rotary meetings, participating in its activities, without becoming in some degree inoculated with the spirit of service and helpfulness and, therefore, a better man and a better citizen.

Don't Be a Slacker

IN my opinion every man who is able should take some part in charitable acts in civic activities. Many neglect things; they think they are too busy; that "others should do those things." Here in Rotary an opportunity is given every man to do something helpful in charity and in civic activity, and what is more important than opportunity, there is given the incentive, for he must be a hard boiled type of man who in this atmosphere of unselfish helpfulness does not react to the stimulating ozone of Rotary generosity. These benefits accrue only to the faithful attendant at Rotary meetings. And there are many other benefits he will enjoy, the first of which lies in the formation of valuable friendships. Then there is the fraternal association with members of clubs

of other cities. Whenever I want information or advice from a real estate man in another city, I always write to the Rotarian representative, feeling sure that I will obtain an honest and interested attention.

The Value of Contact

THERE is much benefit in the contact with men in other lines of endeavor and much of educational value. There is a broadening of interest and of vision, as well as of business education in the talks by members on the subject of their varying activities and we can learn something of value from all. The informality and good fellowship that prevail at these meetings tend to break down the reticence and reserve of those members whose natural timidity may be proving a handicap in the eager competition of business life. There is no doubt that this feature makes Rotarians more youthful in spirit and more optimistic, and from our contact with men who talk and act in the spirit of Rotary we form new habits of mind and develop in Rotary practice. In short we come to attend these meetings, leaving all cares and petty feelings behind and we carry away from them cheerfulness and optimism and kindly impulses; and it is not long before we find ourselves looking forward to the day of the weekly gathering. There is real pleasure in the cordial greetings of our fellow members and in the feeling that there is a sincerity back of that cordiality.

Friendship

CICERO is quoted as saying, "They seem to take away the sun from the world who withdraw friendship from life; for we have received nothing better from the Immortal Gods, nothing more delightful." But let no man think that these friendships will spring up out of the fact that his name is in the Club roster. Attendance is not only the price of membership, it is also the price of the friendships that will grow up if nourished by the genial association of these meetings. An Eastern proverb says, "Hast thou a friend? Visit him often for thorns and brushwood obstruct the road which no one treads." I have too much respect for the word "Friend" to claim that every man whom we casually meet at these gatherings can be called a "friend" in the highest and most sacred significance of the word, but this I do claim, that if a member were in need of a helping hand of sympathetic counsel or encouragement, there is hardly a Rotarian who would not gladly, and at sacrifice to himself, give cheerfully all possible friendly aid; and I make the further claim that if a member requires advice and guidance in a matter of business he may be sure of an honest opinion if he places his problems before any true Rotarian.

—From an address delivered before the Rotary Club of San Francisco.

